BEAUTICIANS GUIDE

TO WASHINGTON STATE EXCISE TAXES

Summer 2001



Table of Contents

INTRODUCTION	2
TAXPAYER RIGHTS AND RESPONSIBILITIES	3
DEFINITIONS	4
BUSINESS AND OCCUPATION (B&O) TAX	6
◆ B&O Tax Classifications Common to the Beauty Industry	
◆ Retailing B&O Tax Classification	
❖ What are retail sales?	
❖ Retailing B&O tax exemptions and deductions	
Persons subject to retailing B&O tax must collect retail sales tax	
♦ Wholesaling B&O Tax Classification	
What are wholesale sales?	
Resale certificates necessary for wholesale sales	
Purchases for dual purposes	
◆ Service and Other Activities B&O Tax Classification	
What activities constitute service and other activities?	
◆ Washington Cities and Towns May Impose Tax on General Business Activities	
 City taxes administered locally 	
 Cities may require business license 	
COLLECTION OF SALES TAX	. 10
◆ Retail Sales are Subject to Retail Sales Tax	
◆ Selling Price is Measure of Tax	
◆ Sales Tax Rates	
 Combined state and local sales tax 	
 Determining the location of sale 	
◆ Itemize Sales Tax	
◆ Retail Sales Tax Exemption	
PAYMENT OF SALES/USE TAX ON CONSUMABLES	. 12
◆ Sales Tax	
◆ Use Tax	
◆ Dual Use Purchases	
◆ Deferred Sales Tax	
LITTER TAX	. 14
QUICK TAX REFERENCE FOR BEAUTY SALONS	. 15
TAX EXERCISE	. 17
SAMPLE TAX RETURN	. 18
RECORD KEEPING REQUIREMENTS	. 22
DEPARTMENT SERVICES	. 23
OTHER AGENCIES TO CONTACT	. 27
INDEX	30

INTRODUCTION

Beauty is a thriving industry in Washington State. Services provided by persons in the industry range from haircuts and manicures, massages, and tattoos to body piercing. In addition, many salons also sell beauty products to their customers. Various factors determine whether persons performing these and other services are subject to the Department of Revenue's tax registration and reporting requirements.

Whether a person must register, file a return, and pay state taxes depends on the nature of the services performed. Under Washington's tax laws, as provided by the Revised Code of Washington (RCW), some services are considered professional services while others are specifically defined as retail sales. The imposition of various taxes, such as the business and occupation (B&O) tax, retail sales tax, and use tax, depend on whether an activity is classified as a service or a retail sale.

The purpose of this reporting guide is to assist persons in the beauty industry and tax practitioners to better understand how Washington's excise taxes, mainly business and occupation tax and retail sales tax, apply to various beauty-related services performed in this state. Our goal is to provide easy-to-understand information, so that persons in the beauty industry can learn the tax responsibilities that accompany operating a stand-alone business or as an independent contractor.

The information contained in this reporting guide is current at the time of publication. It is important to remember that state tax laws change on a regular basis and this reporting guide does not reflect any changes occurring after printing.

We understand you may have questions or want additional information that this reporting guide does not cover. For assistance with specific tax questions, please call the Washington State Department of Revenue's Telephone Information Center at 1-800-647-7706 weekdays, from 7:30 a.m. to 5:00 p.m. Additional information about the Department of Revenue's services is available in the "Services" section of this reporting guide.

Also visit our Internet web site at: http://dor.wa.gov

Mailing Address: Taxpayer Services

State of Washington Department of Revenue

PO Box 47478

Olympia, WA 98504-7478

TAXPAYER RIGHTS AND RESPONSIBILITIES

THE TAXPAYERS OF THE STATE OF WASHINGTON HAVE THE RIGHT TO:

- Simple and prompt administrative process for tax refunds and credits.
- ◆ Timely, fair and equitable treatment with dignity and respect.
- Accurate written information on reporting instructions, appeal procedures, refund claims and reasons for assessment.
- Public hearings on proposed rules.
- Review and appeal of assessments, business registration revocation and adverse rulings.
- Remedies when statutes and rules are found to be unconstitutional.
- ◆ Confidentiality of financial and business information.

THE TAXPAYERS OF THE STATE OF WASHINGTON HAVE THE RESPONSIBILITY TO:

- Register with the Department of Revenue.
- ♦ Know their tax reporting obligations and seek instructions when they are uncertain.
- ◆ Keep accurate and complete business records.
- File returns and pay taxes in a timely manner.
- Ensure the accuracy of the information entered on their tax returns.
- ◆ Substantiate claims for refund.
- ◆ Notify the Department of Revenue and pay taxes promptly when closing a business.

DEFINITIONS

Booth/Chair Renter: A booth/chair renter is an independent person who performs cosmetology, barbering, esthetics, or manicuring services that require a professional license and pays a fee to the salon for use of the booth/chair. Generally, a booth/chair renter is required to have their own tax registration and is required to report their own income.

Business and Occupation (B&O) Tax: The B&O tax applies to the gross amount received from conducting business. There are different reporting classifications for retail sales, wholesale sales, professional services, etc. Each classification has its own tax rate. Persons performing more than one activity may be subject to B&O tax under more than one reporting classification.

Consumer: A consumer is any person who uses tangible personal property and receives services defined as retail sales. Such tangible personal property or services may be for personal use or for use when conducting business activities. If you're a seller, you need to know who is a consumer to know when to collect sales tax. If you're a buyer, you need to know when to pay sales tax and, if sales tax hasn't been paid, when to pay use tax or deferred sales tax.

Deferred Sales Tax: This tax applies under conditions where a person acquired goods without paying sales tax when sales tax was due. Generally, deferred sales tax applies when someone uses a resale certificate to purchase goods that are used and not resold (without use). When reporting deferred sales tax, place the taxable amount on the use tax line of the Combined Excise Tax Return.

Gross Amount: The term "gross amount," which appears at the top of column one on the Combined Excise Tax Return, is a "catch-all" term for whichever of the following terms is applicable to your business: "gross proceeds of sale," "gross income of the business," or "value of products." The gross amount includes all consideration received without deductions for the costs of doing business or other expenses.

Independent Contractor: An independent contractor is usually a person who engages in business activities other than as an employee. Determining whether a person is an independent contractor or an employee is important because independent contractors are subject to the B&O tax (and other business taxes) and employees are not. Various factors determine whether one is an employee or an independent contractor. Generally, independent contractors are entitled to the gross income of the business, are liable for business losses and expenses, file a statement of business income and expenses (Schedule C) for federal income tax purposes, and may employ others, etc.

Master Application: This application is completed by persons that are required to register with one or more state agencies. Persons completing the application are assigned a UBI/tax registration number. The business then receives a Master License to post at the business location.

DEFINITIONS (continued)

Resale Certificate: A completed resale certificate is given by a buyer to a seller to verify that the goods or retail services are being purchased for resale in the normal course of business without intervening use.

Retail Sales Tax: A tax imposed on the buyer of goods and certain retail services. However, the seller is responsible for collecting the tax from the consumer and remitting the tax to the Department of Revenue. The sales tax is a combined state and local tax.

RCW: Revised Code of Washington

UBI/Tax Registration Number: Sometimes called a registration, tax reporting account, "C," or resale number, the Unified Business Identifier (UBI) number is a nine-digit number used to identify persons engaging in business activities. The number is assigned when a person completes a Master Application to register with or obtain a license from state agencies. The departments of Revenue, Licensing, Employment Security, Labor and Industries, and the Corporations Division of the Secretary of State are among the state agencies participating in the UBI program.

Use Tax: Use tax is imposed on the acquisition of goods for consumer use in this state when the state's retail sales tax has not been paid. With respect to the use of goods as a consumer, either sales tax or use tax, but not both, applies. In this manner, use tax serves to complement the sales tax. Like the sales tax, the use tax is a combined state and local tax. Use tax rates and sales tax rates are the same.

WAC: Washington Administrative Code

BUSINESS AND OCCUPATION (B&O) TAX

With few exceptions, virtually all persons conducting business activities within the state of Washington are subject to the B&O tax. Persons performing more than one activity may be subject to B&O tax under more than one of the reporting classifications. The measure of the B&O tax is generally the gross income of the business or the gross proceeds of sale, there are no deductions for costs or expenses associated with conducting business.

B&O Tax Classifications Common to the Beauty Industry

Most persons in the beauty industry will report under one or more of the B&O tax classifications. The most common classifications for beauty salons are retailing, service and other activities, and wholesaling.

Retailing B&O Tax Classification

Income from conducting activities defined as retail sales or sales at retail is subject to B&O tax under the retailing classification. Persons in the beauty industry making retail sales or providing services that are defined as retail sales must also collect the retail sales tax. (See "Collection of Sales Tax.") The measure of tax under the retailing classification is the gross proceeds of sale. Generally, this is represented by the selling price.

What are retail sales?

The definition of a "retail sale" or "sale at retail" includes various activities. The following are retail sales:

- ◆ Sales of tangible personal property to consumers. A consumer is generally any person who uses tangible personal property or receives services defined as retail sales. Salons and other persons in the beauty industry typically sell various health, hair and body care products, nutritional supplements, and other sundry items to their clients. The sale of these items to clients are retail sales.
- ◆ Services performed on personal property of consumers. Washing and styling of wigs, hairpieces, extensions, etc., is a retail sale.
- ◆ Steam and Turkish baths. Charges for spas and baths are subject to sales tax.
- ◆ **Tanning and tattooing services.** Tanning and tattooing services are specifically defined as retail sales.

BUSINESS AND OCCUPATION (B&O) TAX (continued)

Retailing B&O Tax Exemptions and Deductions

As previously noted, there are no deductions from the B&O tax for the costs associated with doing business. However, the law allows certain exemptions and deductions. Many apply to both the retailing B&O tax and the retail sales tax. However, there are also many sales tax exemptions for which there are no comparable B&O tax exemptions.

There are few retailing B&O tax exemptions and deductions that apply to the beauty industry. The most common include the following:

- ◆ Casual Sales: Sales of tangible personal property by a business that does not generally sell such goods. Such sales are generally related to a sale of capital assets. For example, a salon may remodel its business location by installing new fixtures, such as mirrors, chairs, sinks, etc. The salon sells the existing fixtures to another salon. The sale of these fixtures is a retail sale and subject to sales tax. However, the salon does not routinely sell fixtures. Although the salon must collect sales tax from the buyer, the sale qualifies as casual and isolated. Under the retailing B&O tax classification, the salon may take a "casual sales" deduction equal to the amount of the sale.
- ◆ Returns and Allowances: A salon may take a B&O tax deduction for returned goods for which the buyer receives a full refund including the proportional amount of sales tax. The refunded sales tax should be separately stated on the refund invoice.
- ◆ **Bad Debts:** A deduction is allowed on returned checks and other income that has been reported on your tax returns that you are not able to collect on.

Persons making retail sales must collect retail sales tax from the customer unless the sale is specifically exempt. (See "Collection of Sales Tax section.") Persons making retail sales are subject to the retailing B&O tax even if the sale is exempt from sales tax.

Wholesaling B&O Tax Classification

The definition of a wholesale sale includes the sale of tangible personal property to a person who is not a consumer and who provides a resale certificate. (See sample on page eight.) Income from wholesale sales is subject to B&O tax under the wholesaling classification. The measure of tax under the wholesaling classification is the gross proceeds of sales. Generally, this is represented by the selling price.

For example: A salon may sell hair care products to independent booth/chair renters. If the booth/chair renter will resell such product to her own customers, a resale certificate may be given so that sales tax is not due and a wholesale sale occurs.



RESALE CERTIFICATE

1.	Name of Seller:
2.	Name of Buyer/Business:
3.	Address of Buyer:
	Street City, State Zip Code
4.	Buyer's UBI/Revenue Registration Number:
5.	Buyer is in the business of:
6.	Types of items purchased for resale:
	The buyer certifies that it is purchasing the items listed on line 6 (please check appropriate box):
	for resale in the regular course of business without intervening use.
	for use as an ingredient or component part of a new article of tangible personal property to be produced for sale,
	as a chemical to be used in processing a new article of tangible personal property to be produced for sale, or
	for use as feed, seed, seedlings, fertilizer, or spray materials in its capacity as a farmer.
	The buyer acknowledges that it is solely responsible for purchasing within the categories listed on line 6. The buyer acknowledges that misuse of the resale privilege subjects the buyer to a penalty of 50 percent of the tax due , in addition to the tax, interest, and any other penalties imposed by law.
Pri	nt Name:
	Name of Person Authorized By the Buyer to Sign the Resale Certificate
Sig	Signature: Signature of Authorized Agent of the Buyer
EII	fective Date: through (Not To Exceed 4 Years)
Da	ite Signed:
	Seller must maintain a copy. <i>Please do not send to Department of Revenue</i> . Reference Rule and Statute (RCW 82.08.130 and WAC 458.20.102)

To inquire about the availability of this document in an alternate format for the visually impaired, please call (360) 753-3217. Teletype (TTY) users may call (800) 451-7985. You may also access tax information on our Internet home page at http://dor.wa.gov.

REV 27 0020 (09-04-97)

BUSINESS AND OCCUPATION (B&O) TAX (continued)

Service and Other Activities B&O Tax Classification

Income from performing personal and professional services and activities not otherwise classified in Chapter 82.04 RCW is subject to B&O tax under the service and other activities classification. Many of the services typically performed by beauty operators are taxable under the service and other activities classification.

What activities are taxable under service and other activities B&O tax?

Income derived from providing haircuts, coloring, permanents, manicures, massage therapy, booth/chair rental, etc., is taxable under the service and other activities classification.

City Business and Occupation Tax and Licenses

Many cities impose a tax on general business activities. Although commonly referred to as a B&O tax, the Department of Revenue does not administer local B&O taxes. That tax administration is left to each city or town that imposes a B&O tax. Local B&O tax classifications may or may not mirror Washington State's B&O tax applications, exemptions, deductions, and measures of tax. Consequently, you should contact each city or town in which you conduct business regarding their specific taxes.

Approximately 160 Washington cities impose licensing requirements. For those cities imposing a tax on general business activities, the licensing requirements are in addition to the tax. Licensing fees vary from city to city. Fees may be based on a flat rate, number of employees, type of business, or square footage of office or building space.

The Washington State Department of Licensing's Master License Service operates License Information Management System (LIMS), an on-line "licensing library" providing information on federal, state, county, and city licensing for easy reference. The Internet address is: http://www.wa.gov/dol/bpd/limsnet.htm.

COLLECTION OF SALES TAX

Washington's retail sales tax applies to sales of tangible personal property to consumers and charges for services defined as "sales at retail" or "retail sales." Thus, if you make a sale that is subject to B&O tax under the retailing classification, you must collect sales tax unless a specific exemption applies.

The following sales to consumers (retail sales) require collection of retail sales tax:

- ◆ Sales/cleaning and repairs of wigs, hairpieces, and extensions
- ◆ Sales of beauty/cosmetic products
- ◆ Sales of nutritional supplements
- ◆ Sales of combs, brushes, curling irons, hair dryers, etc.
- ◆ Charges for tanning
- ◆ Charges for steam or turkish baths (spas)
- ◆ Charges for tattoos

Beauty operators who make retail sales in Washington are responsible for collecting and remitting the state's retail sales tax. The tax applies to consumer purchases of retail goods and certain services. Depending on the location of sale, rates range from 7.0 to 8.8 percent.

Although buyers are subject to and must pay the sales tax when making retail purchases, sellers must collect and pay the tax to the Department of Revenue. Sellers are liable for the tax even if they do not collect it from the buyer.

Sales Tax Rates - Combined State and Local Sales Tax

Washington's retail sales tax is a combination of the state retail sales tax and the local retail sales tax. The Department distributes the local sales tax to local governments each month. Depending on the location of sale, Washington's sales tax rates range from 7.0 to 8.8 percent. The state's portion is 6.5 percent while local rates range from 0.5 to 2.3 percent.

Determining the location of sale

The location of sale determines the applicable sales tax rate. Generally, collect sales tax at the rate for your business location.

◆ Sales of tangible personal property. For those sales consisting solely of the sale of tangible personal property, the origin of the goods determines the location of sale.

For example, a client visits a salon and receives a hair cut. Before leaving the salon, the client purchases a bottle of hair spray. The sale occurs at the salon.

COLLECTION OF SALES TAX (continued)

◆ Sales of retail services. For sales of retail services, the place of sale is where the service is performed. Except for sales of tangible personal property, retail services generally include all activities defined as retail sales. For persons in the beauty industry, tanning and tattooing are specifically defined as retail sales.

Itemize Sales Tax

If you provide receipts to your customers for your sales and services, you must separately list the sales tax. Otherwise, the law conclusively presumes that you did not collect the sales tax and you will owe sales tax on the amount of the invoice. It is not sufficient to merely state the tax is included.

Clients visiting salons frequently purchase products at the same time they receive various services. For example, a client who receives a manicure may also buy a bottle of nail polish to use at home. The sales invoice must clearly identify the charge for professional services, the manicure, and the charge for the nail polish. Sales tax applies to the purchase of the polish but not the manicure. The sales tax for the nail polish must be separately identified on the invoice.

Retail Sales Tax Exemptions

Washington law provides some exemptions from the retail sales tax.

Sales tax exemptions and deductions with comparable B&O tax exemptions and deductions:

- ♦ Bad debts; and
- Returns and allowances.

Sales tax exemptions and deductions without comparable B&O tax exemptions or deductions:

Sales of tangible personal property (nonretail services) to nonresidents of Washington that are residents of:

Oregon, Montana, Alaska, Alberta, Delaware, New Hampshire, Virgin Islands, Guam, Yukon, Puerto Rico, and The Commonwealth of Northern Mariana Islands.

PAYMENT OF SALES/USE TAX ON CONSUMABLES

In addition to understanding when to collect Washington's retail sales tax, beauty operators must also understand when they owe use tax and deferred sales tax. The terms "sales tax," "use tax," and "deferred sales tax" are frequently used interchangeably. Although the rates are the same, the application of each tax differs according to the circumstances of sale. Beauty operators making purchases for use as a consumer without payment of Washington's retail sales tax must understand when it is necessary to report and pay use tax or deferred sales tax.

Each business owes sales tax or use tax on items used in their business (and not resold without intervening use). Items consumed (used by) salons on which either sales tax or use tax is due include (but is not limited to): equipment, furniture, supplies, magazine subscriptions, combs, brushes, curling irons, hair dryers, aprons, gloves, tissues, and cosmetic products applied onto the customer.

Sales Tax

You should pay sales tax when you purchase consumable goods and services. However, if you purchase goods from a private party that is not in business or you purchase goods from out-of-state vendors (by subscription, mail order, Internet, etc.), you may not be charged sales tax. **However, you will owe use tax on such goods used in Washington.**

Purchases of goods (and some limited services) for resale (without intervening use) are not subject to sales tax if a properly completed resale certificate is provided to the vendor. (See "Purchases for Dual Use section.")

Use Tax

Washington's use tax is a companion to the sales tax. The tax is due when goods are acquired **for use** (i.e., not for resale) in Washington without payment of the state's sales tax.

Use tax rates are the same as sales tax rates. Thus, rates range from 7.0 to 8.8 percent depending on the location. For local use tax purposes, the location of first use of the property in Washington determines which rate applies. A business reporting use tax as a consumer will generally use its location to determine which rate applies.

Purchases for Dual Use

Some businesses make bulk purchases of certain products where some of the product will be used or consumed by the business and the balance will be sold directly to the customer. Typically, the business does not know what portion of the product will be used as a consumer and what portion will be

PAYMENT OF SALES/USE TAX ON CONSUMABLES (continued)

resold. Thus, the business is often unsure whether to pay retail sales tax on the purchase or provide a resale certificate to the vendor, and how to reconcile the proper taxability.

When a business both consumes and sells products and is not able to determine at the time of purchase whether the product will be consumed or sold, the business should determine what is the *primary nature of the product*.

If the business primarily consumes the product in question, the business should not give a resale certificate to the vendor and should pay retail sales tax.

If the business primarily resells the product, the business may issue a resale certificate for the entire purchase.

Deferred Sales Tax Liability

When the business gives a resale certificate for all purchases and thereafter consumes some of the product purchased, the business must set up the value of the article used in his or her books and records and remit to the Department of Revenue the applicable *deferred sales tax*. Deferred sales tax is the tax the business would have paid on the product had it not been purchased using a resale certificate. The deferred sales tax liability should be reported under the use tax classification on the business's Combined Excise Tax Return.

Tax Paid at Source Deduction

When the business has paid tax on a purchased product, and subsequently resells some of the product, the business *must collect the retail sales* tax from its customer. When reporting these sales on the excise tax return, the business can claim a deduction on the Combined Excise Tax Return (page four, line 0130) for the taxable amount that the business paid.

Credit for Sales or Use Tax Paid in Another State

The amount of use tax legitimately due and paid to another state before the property was first used in Washington may be deducted from the amount of use tax due in Washington. You must have documentation of the tax paid in another state.

LITTER TAX

Litter tax is imposed on those industries whose products are reasonably related to the litter problem. The rate of the litter tax is .00015 (.015%) and it applies to sales made within this state of items falling into the above categories. It is imposed in addition to any other taxes.

The litter tax applies to sales of "toiletries," which is defined as all substances such as soap, powder, cologne, perfume, cosmetics, toothpaste, etc., used in connection with personal dressing or grooming. Therefore, report your sales of beauty products under the Litter Tax classification on line 28 of the Combined Excise Tax Return. This is in addition to reporting your sales of beauty products under the retailing B&O tax classification and retail sales tax (or under the wholesaling B&O tax classification in some cases).

QUICK TAX REFERENCE FOR BEAUTY SALONS

Most services performed by persons in the beauty industry are taxable as professional services. Those that are taxable as retail sales are treated so because the statute identifies those activities as retail sales. If you have a question about the tax treatment of an activity not listed, please contact the Department for further information.

Tips and Gratuities

Unsolicited tips and gratuities you receive from your customers are not subject to any state taxes; federal tax may apply to tips.

Service and Other Activities B&O Tax

Gross income from charges for the following activities is subject to B&O tax under the service and other activities classification (sales tax does not apply):

- ◆ Hair services, to include styling, cutting, washing, perming, coloring, tinting, waving, braiding (such as cornrows), etc.
- ◆ Massage provided by licensed massage therapists
- **♦** Manicures
- ◆ Pedicures
- ◆ Nail, acrylic, linen, silk, gel applying, maintaining, or removing
- ♦ Body hair removal
- ◆ Facials
- ◆ Cosmetic application
- ◆ Ear/body piercing
- ◆ Booth/chair rentals

Collecting Retail Sales Tax

Charges for services that are specifically defined as retail sales and sales of goods to consumers are subject to retail sales tax. Collect and remit sales tax on the following sales to consumers:

- ◆ Sales/cleaning and repairs of wigs, hairpieces, and extensions
- ◆ Sales of beauty/cosmetic products
- ◆ Sales of nutritional supplements
- ◆ Sales of combs, brushes, curling irons, hair dryers, etc.
- Charges for tanning, steam or turkish baths (spas)
- ◆ Charges for tattoos, including cosmetic tattoos

QUICK TAX REFERENCE FOR BEAUTY SALONS (continued)

Pay Tax on Consumables

A salon owes either sales tax or use tax on goods used/consumed in your business, such as:

- ◆ Use of beauty/cosmetic products applied onto your customers;
- ◆ Use of combs, brushes, curling irons, hair dryers, etc., in your business;
- ◆ Tanning equipment, chairs, sinks; and
- ◆ Aprons, gloves, tissues, towels, magazines, stylebooks, cleaning supplies, etc.

TAX EXERCISE

All-City Hair Salon provides hair, tanning, massage, and nail services. In addition to the two partners, they have an independent stylist that rents a booth/chair and provides hair services. The independent's customers pay that stylist directly. The booth renter pays a flat fee of \$250 a month. The salon has a nail technician and a masseuse that are employees. Tanning beds and spas are also available to the salon's customers.

The salon has a monthly reporting frequency. During the month of April 2001, salon revenues were as follows:

	<u>Salon</u>	<u>Independent</u>	Classification
Haircuts	\$5,500	\$1,200	Service
Colors/tints	3,000	400	Service
Permanents	1,000	100	Service
Sales of cosmetic products	3,000	200	Retail
Sales of hair dryers, curlers, brushes, etc.	1,700	500	Retail
Wholesale sales	750		Wholesale
Tanning	2,000		Retail
Spas/steam baths	2,500		Retail
Nail services	4,000		Service
Massages	2,200		Service
Tips	900	300	Exempt
Booth/chair rental	250		Service

Prepare the Combined Excise Tax Return for April 2001. All-City Hair Salon is located in Seattle. The four-digit location code is 1726 and the local tax rate is 8.8%. Also, prepare a tax return for the independent.

Report taxes as follows for the salon and the independent booth renter:

	<u>Salon</u>	Independent
Service and Other Activities B&O tax	\$15,950	\$1,700
Wholesaling B&O	750	
Retailing B&O	9,200	700
Retail Sales Tax	9,200	700
Location Code 1726	9,200	700
RTA	9,200	700
Litter Tax	3,000	200

APRIL 2001

04

COMBINED EXCISE TAX RETURN

01

ONLY Fill in Box if Amended/Supplemental Return Information is Attached

Sample Tay Return

•	Samp	16	Iaxi	7 C1	.uiii	N	IAME .	Jane D	oe	RE	GNO 602	000 xxx	
							FIRM NAME All City Hair						
								ADDRESS					
									Seattle WA 9	9100			
						C	HY, SI	ATE, ZIP_	Seattle WA 9	0100			
							$\supset F$	iling el	ectronically?	Only fill in this box	■ and To	tal Amount Owe	ed.
Addre	ss Changes?		business locatio	n [☐ mailing	address \square	both		Business closed	n? Date close	ed//	See note 5, pa	age 2.
													_
	e fill in the approp	riate bo	x and make addre	ess chan	nges to the ab			0-1		TATE BUSINESS			4X
Line No.	-	Tax Cla	ssification		Code	Column I Gross Amount			2 Deductions* from Pg. 3 & 4	Taxable Amount	Col. 4 t Rate		
1	Extracting, Extr	acting f	or Hire		16						.00484	4	
2	Slaughter, Break into Flour; Raw S	Proc, Pe eafood; \$	rish Meat-Whlse; N Soybean & Canola	Ifg Whea	at 30						.00138	8	
3			arter Freight Broke		28						.0027	5	
4		nts; Insu	rance Brokers C	commis	14						.00484	4	
5			g; Split or Proc Drie		21						.00138	8	
6			inting and Publis		10						.00484		1
7	Manufacturing				07						.00484	4	1
8	Royalties; Child	Care			80						.00484	4	
9	Wholesaling				03	750				750	.00484	4 4	
10	Warehousing; Ra	dio & TV	Broadcasting; Pub Contracting	olic Road	11						.00484	4	
11	Public or Nonpo				55						.01	5	
12	Cleanup of Radio	active W	aste for US Gov't;		83						.0047	1	
13	Service & Othe				04	15,950				15,950	.01	5 239	
14	Retailing of Inte	erstate 1	ransportation Ed	quip	19					.,	.00484	4	
15	Retailing				02	9,200				9,200	.0047	1 43	
	GPOSS AMOI	INITS E	OR RETAILING	VND	* Ded	uctions taken but no	ot itemiz	zed on pa	ges 3 and 4 will b	e disallowed. TOTA	L B&O TAX	286	
			ST BE THE SAM		→ ■	II STA	TE S	ALES	AND USE TA	XX			
16	Retail Sales (a	lso com	plete local tax se	ection II	II) 01	9,200				9,200	.06	5 598	
17	Use Tax (also	comple	te local tax section	on III)	05	.,			articles used by taxp no Washington sale		.06	5	
					**			OH WHICH	no washington sale	s tax rias been paid			<u> </u>
Ш	LOCAL CI	TY AI	ND/OR COU	JNTY	SALES A	AND USE TAX			TC	TAL STATE SALES	& USE TAX	598	
			applicable ra			Code 45		2 16	MAY 2001	DUE DA	TE: MAY	25, 2001	
i	Location Code		be the same as				_	S M		5% Pena	Ity is Due Aft	er May 25, 2001	
No.	1726	'	axable Amount		Local Rate 1.9	Tax Due City or C	0.	6 7 13 14	8 9 10 11 15 16 17 18	12 25 10% Pena 20% Pena	ity is Due Απ Ity is Due Aft	er July 2, 2001 er July 31, 2001	
18	1720		9,200		1.9	175		20 21		If the due date	falls on a wee	ekend or legal holida	
19 20								27 28	29 30 31			the next business da	•
21										if you had no business nailed, unless filed ele			2)
22										or money order payable			
	TOTAL		9,200		TOTAL	175				of Revenue. Do not ser	nd cash or co	oins.	
	TAXABLE (F					0.1.10	=		assistance, call (800) 647-7706.			
			pplicable rate be the same as			Code 46 ross Amount		Sign	ature				
Line	Location Code		alue of Articles		Local Rate	Tax Due City or Co	.	Ph.	()		Date		
No. 23								Line No.		Item		VIII TOTAL	S
24								29	Total All Tax Du	e from page 1		1,096	
25								30	Total All Tax Du	e from page 2			
тот	AL VALUE				TOTAL		7	31	Rental Car Tax	(attach Rental Car Tax A	ddendum)		
ine	ARTICLES Tax	_	-				=	32	Subtotal (add lin				
No.	Classification	Code	Taxable Amo	unt	Rate	Tax Due	_	33		e 2, section VII, total cre	edit)		
26	Region Transit Authority (RTA)	89	9,200		.004	37		34	,	ct line 33 from line 32)	Minimum		
27	King County	90			.005			35	Penalty★		Minimum \$5.00	1,096	
	Food & Bev Litter Tax	36	3 000		.00015	0	\dashv	36	Interest	JNT OWED (add lines	34 - 361	1,030	
10	LILLOI I dX	.on	.3 000	1	.00013	U		1	I U I AL AIVIU	in i ovved (aud illies	J-4 - JU/		

REV 40 2406 APR/01 (2-28-01)

★If you qualify, attach penalty waiver request and fill in box.

(see note 4, page 2)

IV LODGING TAXES

	TRANSIENT	RENTAL INCOM	E INFORMATION	(enter location o	ode	and income only)	Code	47
Line No.	e . Location Code Income Location Code Inco		Income		Location Code	Income		
37								
38								

C	ONVENTION AN	ND TRADE CE	NTI	R TAX	Code 4	18
Line No.	Location Code	Tax Due				
39						
40						
41						
	TOTAL CONVENT					

	SPECIAL	Code	70			
Line No.	Location Code	Tax Due				
42						
43						
44						
	TOTAL					

V STATE PUBLIC UTILITY TAX

V STATE I SBEIG STIERT I TOX							
Line No.	Tax Classification	Code	Column I Gross Amount	Col. 2 Deductions* Totals from Pg. 4	Column 3** Taxable Amount	Col. 4 Rate	Column 5 Tax Due
45	Water Distribution	60				.05029	
46	Sewer Collection	61				.03852	
47	Power	49				.03873	
48	Gas Distribution; Telegraph	26				.03852	
49	Motor Transportation; Railroad; Railroad Car	08				.01926	
50	Urban Transportation; Vessels Under 65 ft	12				.00642	
51	Other Public Service Business	13				.01926	
** If taxable amounts on lines 45-51 column 3 total less than \$2,000, no Public Utility Tax is due. TOTAL STATE PUBLIC UTILITY TAX							

VI OTHER TAXES

Line No.		Code	Column I Gross Amount		Col. 2 Deductions Totals from Pg. 4		Column 3 Taxable Amoun	t	Col. 4 Rate	Column 5 Tax Due	
52	Tobacco Products	20							.7490		
53	Refuse Collection	64							.036		
54	Petroleum Tax	57	Temporarily	y N	ot Due - Fund Lim	it Re	eached		.005		
55	Hazardous Substance	65							.007		

* Deductions taken but not itemized on page 4 will be disallowed.

Line No.	Tax Classification	Code	ltem	Quantity Sold	Rate	Tax Due	
56	Solid Fuel Burning Device Fee	59	Number of Stoves, Fireplaces, & Solid Fuel Burning Devices:		\$30.00		
57	Syrup Tax	54	Number of Gallons:		\$1.00		
58	State Enhanced 911 Tax	93	Number of Taxable Switched Access Lines:		.20		
	TOTAL OTHER TAXES						

(add lines 52-58)

NOTE:

- 1. If you do not have deductions, do not return pages 3 and 4.
- 2. If you have deductions, complete and return pages 3 and 4.
- 3. LOCAL CITY AND/OR COUNTY SALES AND USE TAX. For your convenience, a copy of the Local City and/or County Sales and Use Tax supplemental form is provided in the "Business Tax Guide." If more space is required, you may make copies of this form or attach additional local tax information in the same format.
- 4. For more information about the penalty waiver criteria, please call Tax Express at (800) 334-8969, enter code 429.
- For more information about business closures, please call Tax Express at (800) 334-8969, enter code 430.
- 6. If you would like to file "No Business Activity" by telephone, please call our toll-free number (800) 647-7706 and do not mail return.
- 7. To inquire about the availability of this form in an alternate format for the visually impaired, please call (360) 753-3217. Teletype (TTY) users may call (800) 451-7985.
- 8. Need Help? If you need further information, please refer to the, "Business Tax Guide", or call the Department of Revenue office nearest you, or our toll-free number (800) 647-7706. You may also access our Internet home page at http://dor.wa.gov.

VII CREDITS

Line No.	Credit Classification	Credit I.D.	Amount
59	Multiple Activities Tax Credit (attach Schedule C)	800	
60	High Technology Credit (attach Research & Development Credit Affidavit)	830	
61	Manufacturing Software; Programming Rural Employment B&O Credit	860	
62	Help Desk Services B&O Credit	865	
63	Alternatives to Field Burning B&O Credit	875	
64	International Services Credit	855	
65	Small Business B&O Tax Credit (see table enclosed)	815	
66	Electric Utility Rural Economic Development Revolving Fund Public Utility Tax Credit	870	
67	Bad Debt Tax Credit (attach Schedule B)	801	
68	Hazardous Substance	805	
69	Other Credits (attach appropriate documents)	810	
	TOTAL CREDIT (transfer to page 1, lin	ie 33)	

REV 40 2406 APR/01 (2-28-01)

THIS FORM IS PRINTED ON RECYCLED PAPER

APRIL 2001 DEDUCTION DETAIL

- Deductions taken on the Combined Excise Tax Return, but not itemized on this form will be disallowed.
- Report deductions under the heading that corresponds to your reporting activity.
 Transfer the total amount of each deduction from this form to the corresponding tax classification on your return in the deduction column.

If Completing, Fill out Name, Registration Number and Attach to Combined Excise Tax Return.

Line 1 - Extracting, Extracting for Hire	I.D.	Amount
Bad Debts	1601	
Cash & Trade Discounts	1602	
Other (Explain):	1699	
	OTAL	
Line 2 - Slaughter, Break Processing	I.D.	Amount
Bad Debts	3001	74
Cash & Trade Discounts	3002	
Other (Explain):	3099	
	OTAL	
Line 3 - Travel Agent Com; Intl Charter	I.D.	Amount
Bad Debts	2801	Amount
Cash & Trade Discounts	2802	
Other (Explain):	2899	
	DTAL	
Line 4 - Insurance Agents; Insurance	I.D.	Amount
Bad Debts	1401	Amount
Other (Explain):	1499	
	I.D.	Amount
Line 5 - Manufacturing Fresh Fruits and Bad Debts	2101	Amount
Cash & Trade Discounts	2101	
Freight	2103	
Advances Reimbursements; Rtrns & Allowances	2107	
Other (Explain):	2199	
	DTAL	A
Line 6 - Processing for Hire; Printing and	I.D.	Amount
Bad Debts	1001	
Cash & Trade Discounts	 	
Freight Advances Reimbursements; Rtrns & Allowances	1003	
·	1007	
Other (Explain):		
	DTAL	A
Line 7 – Manufacturing	1. D .	Amount
Bad Debts Cash & Trade Discounts		
Cash & Trade Discounts	0702	
Freight Advances Reimbursements; Rtrns & Allowances	0703 0707	
·	0707	
Other (Explain):	'	
	TAL	Apa a 4
Line 8 - Royalties; Child Care Bad Debts	I.D. 8001	Amount
Daa Doblo	8002	
Cash & Trade Discounts		
Cash & Trade Discounts Advances Reimbursements; Rtrns & Allowances	8007	

Registration No		
Line 9 – Wholesaling	I.D.	Amount
Bad Debts	0301	
Cash & Trade Discounts	0302	
Interstate & Foreign Sales	0304	
Motor Vehicle Fuel Tax	0305	
Casual Sales; Accommodation Sales	0306	
Advances Reimbursements; Rtrns & Allowances	0307	
No Local Activity	0308	
Other (Explain):	0399	
T	OTAL	
Line 10 – Warehousing; Radio & TV	I.D.	Amount
Bad Debts	1101	7
Cash & Trade Discounts	1102	
Interstate & Foreign Sales	1104	
Advances Reimbursements; Rtrns & Allowances	1107	
Radio/TV Advertising	1109	
Other (Explain):	1199	
	OTAL	
Line 11 - Public or Nonprofit Hospitals	I.D.	Amount
Bad Debts	5501	
Cash & Trade Discounts	5502	
Advances Reimbursements; Rtrns & Allowances	5507	
Other (Explain):	5599	
T	OTAL	
Line 12 - Cleanup of Radioactive Waste	I.D.	Amount
Bad Debts	8301	
Cash & Trade Discounts	8302	
Interstate & Foreign Sales	8304	
Advances Reimbursements; Rtrns & Allowances	8307	
Other (Explain):	8399	
TO	DTAL	
Line 13 - Service & Other Activities	I.D.	Amount
Bad Debts	0401	
Cash & Trade Discounts	0402	
Interstate & Foreign Sales	0404	
Advances Reimbursements; Rtrns & Allowances	0407	
Gambling; Prize; Cash Pay-Outs	0410	
Certain Initiation Fees; Dues; Contributions	0411	
Interest on Certain Invest/Loan/Obligations	0412	
Artistic/Cultural Activities	0416	
Other (Explain):	0499	
	OTAL	
Line 14 - Retailing of Interstate Transport	I.D.	Amount
Bad Debts	1901	
Cash & Trade Discounts	1902	
Interstate & Foreign Sales	1904	
Advances Reimbursements; Rtrns & Allowances	1907	
Consignment Sales	1915	
Artistic/Cultural Activities	1916	
Other (Explain):	1999	
TO	OTAL	

REV 40 2406 APR/01 (2-28-01)

Line 15 – Retailing (B&O)	I.D.	Amount
Bad Debts	0201	
Cash & Trade Discounts	0202	
Interstate & Foreign Sales	0204	
Motor Vehicle Fuel Tax	0205	
Advances Reimbursements; Rtrns & Allowances	0207	
No Local Activity	0208	
Casual Sales; Accommodation Sales	0213	
Tax in Gross	0214	
Consignment Sales	0215	
Artistic/Cultural Activities	0216	
Presc. Drugs Sold by Pub. Oper/Nonprofit Hospitals	0217	
Other (Explain):	0299	
TOTAL		



Not all deductions are allowable from both Retailing (B&O Tax) and Retail Sales Tax.



Line 16 - Retail Sales Tax	I.D.	Amount
Bad Debts	0101	
Cash & Trade Discounts	0102	
Interstate & Foreign Sales	0104	
Tax in Gross	0114	
Sales to U.S. Government	0118	
Motor Vehicle Fuel Sales	0119	
Prescription Drugs/Hearing Aids/Lenses/etc	0121	
Exempt Food Sales	0122	
Qualified Nonresident Sales	0123	
Trade-in Allowance	0124	
Newspapers	0125	
Certain Network Telephone Service	0126	
Sales to Indians with Delivery on the Reservation	0128	
Sales of Feed to Fish Farmers	0129	
Taxable Amount for Tax Paid at Source	0130	
Returns & Allowances	0131	
Sales to Nonprofit Artistic/Cultural Art Objects for Displays	0132	
Ride-Sharing Vans	0134	
Purebred Livestock for Breeding	0135	
Tax Deferral/Investment Certificate No	0136	
Sale of Manufacturing Mach/Equip; Install Labor	0156	
Other (Explain):	0199	
Т	OTAL	
Line 45 - Water Distribution	I.D.	Amount
Bad Debts	6001	
Cash & Trade Discounts	6002	
Interstate & Foreign Sales	6004	
Amounts Paid to Another for Services Jointly Provided	6039	
Amounts Received by Nonprofit Water Association	6040	
for Capital Projects Amounts Derived From Distribution of Water Through Irrigation Systems	6041	
Other (Explain):	6099	
	OTAL	
Line 46 - Sewer Collection	I.D.	Amount
Bad Debts	6101	
Cash & Trade Discounts	6102	
Amounts Paid to Another for Services Jointly Provided	6139	
Other (Explain):	6199	
т	OTAL	
		•

Line 47 – Power	I.D.	Amount
Bad Debts	4901	
Cash & Trade Discounts	4902	
Interstate & Foreign Sales	4904	
Amounts Paid to Another for Services Jointly Provided	4939	
Amounts Expend. to Improve Consumer Efficiency	4942	
Low Density/Wholesale Power Costs	4947	
Other (Explain):	4999	
1	OTAL	
Line 48 - Gas Distribution; Telegraph	I.D.	Amount
Bad Debts	2601	
Cash & Trade Discounts	2602	
Interstate & Foreign Sales	2604	
Amounts Paid to Another for Services Jointly Provided	2639	
Other (Explain):	2699	
	OTAL	
Line 49 - Motor Transportation; Railroad	I.D.	Amount
. ,		Amount
Bad Debts	0801	
Cash & Trade Discounts	0802	
Interstate & Foreign Sales	0804	
Amounts Paid to Another for Services Jointly Provided	0839	
Other (Explain):	0899	
	OTAL	
Line 50 - Urban Transportation; Vessels	I.D.	Amount
Bad Debts	1201	
Cash & Trade Discounts	1202	
Interstate & Foreign Sales	1204	
Amounts Paid to Another for Services Jointly Provided	1239	
Other (Explain):	1299	
Т	OTAL	
Line 51 - Other Public Service Business	I.D.	Amount
Bad Debts	1301	
Cash & Trade Discounts	1302	
Interstate & Foreign Sales	1304	
Amounts Paid to Another for Services Jointly Provided	1339	
Other (Explain):	1399	
	OTAL	
Line 52 - Tobacco Products	I.D.	Amount
Interstate & Foreign Sales	2004	7 unount
Sales to U.S. Government	2018	
Returned/Destroyed Goods	2043	
Other (Explain):	2043	
· · · ·		
	OTAL	
Line 53 - Refuse Collection	I.D.	Amount
Bad Debts	6401	
Sales to U.S. Government	6418	
Sales to Other Refuse/Solid Waste Collectors	6445	
Other (Explain):	6499	
	OTAL	
Line 54 - Petroleum Tax	I.D.	Amount
Petroleum Products Exported Out of State	5746	
Other (Explain):	5799	
1	OTAL	
Line 55 - Hazardous Substance	I.D.	Amount
Other (Explain):	6599	
	OTAL	

REV 40 2406 APR/01 (2-28-01)

RECORD KEEPING REQUIREMENTS

Beauty salons must keep complete and adequate records from which the Department of Revenue may determine any tax for which the salon is liable.

Time Limit:

The Department of Revenue requires that records be kept for the current year plus four years. In 2001, for example, records should be kept back to January 1, 1997. In 2002, records should be kept back to January 1, 1998.

Required Records:

- ◆ Federal income tax returns
- ◆ Washington Combined Excise Tax Returns

Suggested records:

- ◆ General and subsidiary ledgers
- ◆ Sales and/or cash receipts journals
- ◆ Sales invoices
- ◆ Purchase/cash disbursement journals
- ◆ Purchase invoices for assets and expense items
- ◆ Financial statements
- ◆ Resale certificate for wholesale sales
- ◆ Documentation for any exemption claimed or given and any deductions taken.

Reference:

WAC 458-20-254

DEPARTMENT SERVICES

The Department of Revenue offers many services to make reporting your taxes as convenient as possible. We conduct workshops, provide personal and telephone assistance, and produce a wide range of publications to make working with us simpler. Please contact us if you need help.

GENERAL SERVICES

Tax Express: You can get answers to the most common tax questions 24 hours a day, seven days a week by calling the Tax Express prerecorded information system. To access Tax Express, call 1-800-334-8969 from a touch-tone telephone. Then enter the three-digit code which corresponds to the topic that interests you. For a list of topics, dial code 500.

Fast Fax: The Department's Fast Fax allows you to select from 100+ forms, publications, and administrative rules and have them transmitted directly to your fax machine. To use the system, dial 1-800-647-7706 or (360) 786-6116.

Telephone and one-on-one assistance: Get answers to your tax questions, and assistance in registering your business and completing tax returns by calling or visiting your local Revenue office.

Toll-free telephone numbers: If you have questions or need assistance completing tax returns, you may call the Telephone Information Center at 1-800-647-7706. Teletype (TTY) users may call 1-800-451-7985.

Internet web site: Visit the Department's web site at http://dor.wa.gov and find publications, forms, the public records and unclaimed property databases, and much more.

Copies of publications, laws and rules: Please contact your local Revenue office, the Telephone Information Center, or visit our web site at http://dor.wa.gov.

Research statistics: For copies of research publications, data on tax collections, tax-related statistics on business activity by industry and geographical area, and other statistical information about the state's tax structure, contact the Research Division at (360) 570-6070.

New Business Outreach (NBO) Workshops: To sign up for Revenue's workshops covering business registration, reporting, tax laws and rules, and recordkeeping requirements, contact your local Revenue office.

Voluntary first-year audits: If you have been in business for at least six months and would like to arrange for a first-year audit to ensure correct reporting and avoid costly mistakes, contact your local Revenue office.

Speakers Bureau: To arrange for a Revenue presenter on topics of interest to your organization, contact the Speakers Bureau Coordinator at (360) 753-7799.

DEPARTMENT SERVICES (continued)

Taxpayer Advocate: For assistance in understanding and accessing your rights in working with the Department of Revenue, call the Taxpayer Advocate at (360) 753-5516.

Media queries: Newspaper, radio and television reporters with questions on Department of Revenue issues, please call the media specialist at (360) 753-7624.

SPECIFIC TAXES AND PROGRAMS

Brokered natural gas tax: Taxpayer Account Administration Division (360) 902-7063.

Business and occupation tax: Contact your local Revenue office or the Telephone Information Center, 1-800-647-7706.

Business and occupation tax credit for new employees: Taxpayer Account Administration Division (360) 902-7175.

Cigarette tax: Special Programs Division, Miscellaneous Tax Section (360) 664-0700.

Commercial fishing tax: Local Revenue office or the Telephone Information Center, 1-800-647-7706.

Corporate withdrawals or dissolutions: Audit Division (360) 570-5963.

Electronic Filing (ELF): Taxpayer Account Administration Division, 1-877-FILE-ELF (1-877-345-3353).

Electronic Funds Transfer program: Taxpayer Account Administration Division (360) 902-7170.

Enhanced food/fish tax: Taxpayer Account Administration Division (360) 902-7128.

Escheats: For information and assistance in administering estates with no heirs, contact the Special Programs Division, Miscellaneous Tax Section (360) 753-5547.

Estate tax: Special Programs Division, Miscellaneous Tax Section (360) 753-5547.

Excise tax refunds: Taxpayer Account Administration Division (360) 902-7151.

Excise tax status letters: Taxpayer Account Administration Division (360) 902-7145.

Forest excise tax: Special Programs Division, Forest Tax Section, 1-800-548-8829.

DEPARTMENT SERVICES (continued)

Hotel/motel special excise tax: Taxpayer Account Administration Division (360) 902-7063.

Leasehold excise tax: Special Programs Division, Miscellaneous Tax Section (360) 586-5190.

Oil spill response and administration tax: Taxpayer Account Administration Division (360) 902-7165.

Property tax education and advisory services:

- ◆ Seminars and training for county personnel (360) 570-5866.
- ◆ County Board of Equalization information and levy calculations (360) 570-5864.
- ◆ County revaluation (360) 570-5862.
- ◆ Taxing districts and code area boundaries and maps (360) 570-5894.

Property tax exemptions:

- ◆ Nonprofit organizations (360) 570-5871.
- ◆ Senior citizens/disabled homeowners exemption and deferral (360) 570-5867.
- ◆ Current use assessment for classified and designated forest land (360) 570-5865.

Property tax general information: To request copies of property tax publications or for other general information, call (360) 570-5900. For information regarding a specific property tax assessment, please contact your local county assessor.

Property tax vessel valuation: For information on watercraft valuation and boat personal property tax and valuation, call (360) 753-1520.

Public utility tax credit for contributions to an electric utility rural economic development revolving fund: Taxpayer Account Administration Division (360) 902-7144.

Real estate excise tax refunds: For information on refunds of the real estate excise tax, contact the Special Programs Division's Miscellaneous Tax Section at (360) 664-2201. For information on the real estate excise tax, please contact the county treasurer's office where the property is located.

Retainage fees: For release of retainage fees on completed public construction projects, call the Audit Division at (360) 570-5979.

Rule hearings: For information on proposed rule changes and Excise Tax Advisories, contact the Legislation and Policy Division at (360) 570-6119.

Sales tax deferrals: Special Programs Division, (360) 753-1191.

DEPARTMENT SERVICES (continued)

State and local retail sales tax: Local Revenue office or the Telephone Information Center at 1-800-647-7706.

Tax appeal questions: Appeals Division (360) 570-6140.

Unclaimed property: For information on abandoned wages, stock dividends and deposits, please contact the Special Programs Division's Miscellaneous Tax Section at 1-800-435-2429.

Use tax: Local Revenue office or the Telephone Information Center at 1-800-647-7706.

OTHER AGENCIES TO CONTACT

When you completed a Master Application, you may have registered your business with the departments of Revenue, Licensing, Labor and Industries, Employment Security, and the Office of the Secretary of State. Several federal, state, and local agencies have specific licensing and reporting requirements which may apply to your business. If you need more information, please contact the appropriate agency listed below.

Licensing

Certain business activities require special registration or agency authorization. These include selling liquor, cigarettes, and lottery tickets. The Master Application contains general information on special requirements and how to obtain them. You can receive information about the licenses you may need for your business from the Department of Licensing. You may also order a customized licensing packet. The packet includes information on licensing requirements, referrals to related federal, state, and local agencies, application forms tailored to your business type, and the booklet *Operating a Business in Washington State*. The Department of Licensing also registers trade names for sole proprietorships and general partnerships.

Business and Professions Department of Licensing PO Box 48001 Olympia WA 98504-8001 (360) 664-1400 http://www.wa.gov/dol

Labor and Industries

If you employ one or more persons, you must apply for industrial insurance coverage with the Washington State Department of Labor and Industries. Industrial insurance is not required for business owners, but those who want it can complete an application for employer coverage. To apply for industrial insurance or request more information, please look for the nearest Labor and Industries location in the state government listings of your telephone book.

Employer Services
Department of Labor and Industries
PO Box 44140
Olympia WA 98504-4140
(360) 902-4817
http://www.wa.gov/lni

OTHER AGENCIES TO CONTACT (continued)

Employment Security

If you have any employees, you must also apply for unemployment insurance coverage with the Washington State Department of Employment Security. For the office nearest you, refer to the state government listings in your telephone book.

Status Unit
Department of Employment Security
PO Box 9046
Olympia WA 98507-9046
(360) 902-9360
http://www.wa.gov/esd

Secretary of State

Contact the Secretary of State's office to file Articles of Incorporation or a Certificate of Limited Partnership if your business has either type of ownership. The Secretary of State also registers trademarks, as well as trade names for corporations and limited partnerships.

Corporations Division Secretary of State PO Box 40234 Olympia WA 98504-0234 (360) 753-7115 http://www.secstate.wa.gov

Internal Revenue Service (IRS)

If you pay employment taxes, such as industrial and unemployment insurance, you need to have a Federal Employer Identification Number (FEIN). In some special cases, businesses without employees may be required to obtain a FEIN. The Internal Revenue Service also offers workshops and other taxpayer education services.

IRS contacts:

Business Tax Kit	(800) 829-3676
Information	(800) 829-1040
Forms	(800) 829-3676
Fax-on-demand	(703) 487-4160
Teletax	(800) 829-4477

http://www.irs.ustreas.gov

OTHER AGENCIES TO CONTACT (continued)

City and County Taxing Offices

If your city or county has business taxes and you are located within the city limits, you will need to register with the city taxing authority, such as the city auditor. Businesses located outside city limits should register with the county taxing authority, such as the county clerk's office. Also, remember to contact your county assessor as soon as your business opens. Businesses are required to report personal property — assets used in the operation of a business — to the assessor. Personal property includes furniture, office equipment, machines, and supplies used in the course of doing business. Check your local telephone directory for the location of these offices.

INDEX

Subject	Page
Body care products	6
Booth/Chair Renter	
Business and occupation (B&O) tax	6
Combined Excise Tax Return	
Consumer	6, 7
Deferred sales tax	
Employees	
Health care products	6
Hair care products	6
Resale certificate	8
Retailing B&O tax classification	6
Retail sales tax	6, 10
Selling price	6
Service and other activities B&O tax classification	
Tanning services	6
Tattooing service	6
Use tax	
Wholesaling B&O tax classification	7
Wigs	6

Table of Contents

INTRODUCTION	2
TAXPAYER RIGHTS AND RESPONSIBILITIES	3
DEFINITIONS	4
BUSINESS AND OCCUPATION (B&O) TAX	6
◆ B&O Tax Classifications Common to the Beauty Industry	
◆ Retailing B&O Tax Classification	
❖ What are retail sales?	
❖ Retailing B&O tax exemptions and deductions	
Persons subject to retailing B&O tax must collect retail sales tax	
♦ Wholesaling B&O Tax Classification	
What are wholesale sales?	
Resale certificates necessary for wholesale sales	
Purchases for dual purposes	
◆ Service and Other Activities B&O Tax Classification	
What activities constitute service and other activities?	
◆ Washington Cities and Towns May Impose Tax on General Business Activities	
 City taxes administered locally 	
 Cities may require business license 	
COLLECTION OF SALES TAX	. 10
◆ Retail Sales are Subject to Retail Sales Tax	
◆ Selling Price is Measure of Tax	
◆ Sales Tax Rates	
 Combined state and local sales tax 	
 Determining the location of sale 	
◆ Itemize Sales Tax	
◆ Retail Sales Tax Exemption	
PAYMENT OF SALES/USE TAX ON CONSUMABLES	. 12
◆ Sales Tax	
◆ Use Tax	
◆ Dual Use Purchases	
◆ Deferred Sales Tax	
LITTER TAX	. 14
QUICK TAX REFERENCE FOR BEAUTY SALONS	. 15
TAX EXERCISE	. 17
SAMPLE TAX RETURN	. 18
RECORD KEEPING REQUIREMENTS	. 22
DEPARTMENT SERVICES	. 23
OTHER AGENCIES TO CONTACT	. 27
INDEX	30

INTRODUCTION

Beauty is a thriving industry in Washington State. Services provided by persons in the industry range from haircuts and manicures, massages, and tattoos to body piercing. In addition, many salons also sell beauty products to their customers. Various factors determine whether persons performing these and other services are subject to the Department of Revenue's tax registration and reporting requirements.

Whether a person must register, file a return, and pay state taxes depends on the nature of the services performed. Under Washington's tax laws, as provided by the Revised Code of Washington (RCW), some services are considered professional services while others are specifically defined as retail sales. The imposition of various taxes, such as the business and occupation (B&O) tax, retail sales tax, and use tax, depend on whether an activity is classified as a service or a retail sale.

The purpose of this reporting guide is to assist persons in the beauty industry and tax practitioners to better understand how Washington's excise taxes, mainly business and occupation tax and retail sales tax, apply to various beauty-related services performed in this state. Our goal is to provide easy-to-understand information, so that persons in the beauty industry can learn the tax responsibilities that accompany operating a stand-alone business or as an independent contractor.

The information contained in this reporting guide is current at the time of publication. It is important to remember that state tax laws change on a regular basis and this reporting guide does not reflect any changes occurring after printing.

We understand you may have questions or want additional information that this reporting guide does not cover. For assistance with specific tax questions, please call the Washington State Department of Revenue's Telephone Information Center at 1-800-647-7706 weekdays, from 7:30 a.m. to 5:00 p.m. Additional information about the Department of Revenue's services is available in the "Services" section of this reporting guide.

Also visit our Internet web site at: http://dor.wa.gov

Mailing Address: Taxpayer Services

State of Washington Department of Revenue

PO Box 47478

Olympia, WA 98504-7478

TAXPAYER RIGHTS AND RESPONSIBILITIES

THE TAXPAYERS OF THE STATE OF WASHINGTON HAVE THE RIGHT TO:

- Simple and prompt administrative process for tax refunds and credits.
- ◆ Timely, fair and equitable treatment with dignity and respect.
- Accurate written information on reporting instructions, appeal procedures, refund claims and reasons for assessment.
- Public hearings on proposed rules.
- Review and appeal of assessments, business registration revocation and adverse rulings.
- Remedies when statutes and rules are found to be unconstitutional.
- ◆ Confidentiality of financial and business information.

THE TAXPAYERS OF THE STATE OF WASHINGTON HAVE THE RESPONSIBILITY TO:

- Register with the Department of Revenue.
- ♦ Know their tax reporting obligations and seek instructions when they are uncertain.
- ◆ Keep accurate and complete business records.
- File returns and pay taxes in a timely manner.
- Ensure the accuracy of the information entered on their tax returns.
- ◆ Substantiate claims for refund.
- Notify the Department of Revenue and pay taxes promptly when closing a business.

DEFINITIONS

Booth/Chair Renter: A booth/chair renter is an independent person who performs cosmetology, barbering, esthetics, or manicuring services that require a professional license and pays a fee to the salon for use of the booth/chair. Generally, a booth/chair renter is required to have their own tax registration and is required to report their own income.

Business and Occupation (B&O) Tax: The B&O tax applies to the gross amount received from conducting business. There are different reporting classifications for retail sales, wholesale sales, professional services, etc. Each classification has its own tax rate. Persons performing more than one activity may be subject to B&O tax under more than one reporting classification.

Consumer: A consumer is any person who uses tangible personal property and receives services defined as retail sales. Such tangible personal property or services may be for personal use or for use when conducting business activities. If you're a seller, you need to know who is a consumer to know when to collect sales tax. If you're a buyer, you need to know when to pay sales tax and, if sales tax hasn't been paid, when to pay use tax or deferred sales tax.

Deferred Sales Tax: This tax applies under conditions where a person acquired goods without paying sales tax when sales tax was due. Generally, deferred sales tax applies when someone uses a resale certificate to purchase goods that are used and not resold (without use). When reporting deferred sales tax, place the taxable amount on the use tax line of the Combined Excise Tax Return.

Gross Amount: The term "gross amount," which appears at the top of column one on the Combined Excise Tax Return, is a "catch-all" term for whichever of the following terms is applicable to your business: "gross proceeds of sale," "gross income of the business," or "value of products." The gross amount includes all consideration received without deductions for the costs of doing business or other expenses.

Independent Contractor: An independent contractor is usually a person who engages in business activities other than as an employee. Determining whether a person is an independent contractor or an employee is important because independent contractors are subject to the B&O tax (and other business taxes) and employees are not. Various factors determine whether one is an employee or an independent contractor. Generally, independent contractors are entitled to the gross income of the business, are liable for business losses and expenses, file a statement of business income and expenses (Schedule C) for federal income tax purposes, and may employ others, etc.

Master Application: This application is completed by persons that are required to register with one or more state agencies. Persons completing the application are assigned a UBI/tax registration number. The business then receives a Master License to post at the business location.

DEFINITIONS (continued)

Resale Certificate: A completed resale certificate is given by a buyer to a seller to verify that the goods or retail services are being purchased for resale in the normal course of business without intervening use.

Retail Sales Tax: A tax imposed on the buyer of goods and certain retail services. However, the seller is responsible for collecting the tax from the consumer and remitting the tax to the Department of Revenue. The sales tax is a combined state and local tax.

RCW: Revised Code of Washington

UBI/Tax Registration Number: Sometimes called a registration, tax reporting account, "C," or resale number, the Unified Business Identifier (UBI) number is a nine-digit number used to identify persons engaging in business activities. The number is assigned when a person completes a Master Application to register with or obtain a license from state agencies. The departments of Revenue, Licensing, Employment Security, Labor and Industries, and the Corporations Division of the Secretary of State are among the state agencies participating in the UBI program.

Use Tax: Use tax is imposed on the acquisition of goods for consumer use in this state when the state's retail sales tax has not been paid. With respect to the use of goods as a consumer, either sales tax or use tax, but not both, applies. In this manner, use tax serves to complement the sales tax. Like the sales tax, the use tax is a combined state and local tax. Use tax rates and sales tax rates are the same.

WAC: Washington Administrative Code

BUSINESS AND OCCUPATION (B&O) TAX

With few exceptions, virtually all persons conducting business activities within the state of Washington are subject to the B&O tax. Persons performing more than one activity may be subject to B&O tax under more than one of the reporting classifications. The measure of the B&O tax is generally the gross income of the business or the gross proceeds of sale, there are no deductions for costs or expenses associated with conducting business.

B&O Tax Classifications Common to the Beauty Industry

Most persons in the beauty industry will report under one or more of the B&O tax classifications. The most common classifications for beauty salons are retailing, service and other activities, and wholesaling.

Retailing B&O Tax Classification

Income from conducting activities defined as retail sales or sales at retail is subject to B&O tax under the retailing classification. Persons in the beauty industry making retail sales or providing services that are defined as retail sales must also collect the retail sales tax. (See "Collection of Sales Tax.") The measure of tax under the retailing classification is the gross proceeds of sale. Generally, this is represented by the selling price.

What are retail sales?

The definition of a "retail sale" or "sale at retail" includes various activities. The following are retail sales:

- ◆ Sales of tangible personal property to consumers. A consumer is generally any person who uses tangible personal property or receives services defined as retail sales. Salons and other persons in the beauty industry typically sell various health, hair and body care products, nutritional supplements, and other sundry items to their clients. The sale of these items to clients are retail sales.
- ◆ Services performed on personal property of consumers. Washing and styling of wigs, hairpieces, extensions, etc., is a retail sale.
- ◆ Steam and Turkish baths. Charges for spas and baths are subject to sales tax.
- ◆ **Tanning and tattooing services.** Tanning and tattooing services are specifically defined as retail sales.

BUSINESS AND OCCUPATION (B&O) TAX (continued)

Retailing B&O Tax Exemptions and Deductions

As previously noted, there are no deductions from the B&O tax for the costs associated with doing business. However, the law allows certain exemptions and deductions. Many apply to both the retailing B&O tax and the retail sales tax. However, there are also many sales tax exemptions for which there are no comparable B&O tax exemptions.

There are few retailing B&O tax exemptions and deductions that apply to the beauty industry. The most common include the following:

- ◆ Casual Sales: Sales of tangible personal property by a business that does not generally sell such goods. Such sales are generally related to a sale of capital assets. For example, a salon may remodel its business location by installing new fixtures, such as mirrors, chairs, sinks, etc. The salon sells the existing fixtures to another salon. The sale of these fixtures is a retail sale and subject to sales tax. However, the salon does not routinely sell fixtures. Although the salon must collect sales tax from the buyer, the sale qualifies as casual and isolated. Under the retailing B&O tax classification, the salon may take a "casual sales" deduction equal to the amount of the sale.
- ◆ Returns and Allowances: A salon may take a B&O tax deduction for returned goods for which the buyer receives a full refund including the proportional amount of sales tax. The refunded sales tax should be separately stated on the refund invoice.
- ◆ **Bad Debts:** A deduction is allowed on returned checks and other income that has been reported on your tax returns that you are not able to collect on.

Persons making retail sales must collect retail sales tax from the customer unless the sale is specifically exempt. (See "Collection of Sales Tax section.") Persons making retail sales are subject to the retailing B&O tax even if the sale is exempt from sales tax.

Wholesaling B&O Tax Classification

The definition of a wholesale sale includes the sale of tangible personal property to a person who is not a consumer and who provides a resale certificate. (See sample on page eight.) Income from wholesale sales is subject to B&O tax under the wholesaling classification. The measure of tax under the wholesaling classification is the gross proceeds of sales. Generally, this is represented by the selling price.

For example: A salon may sell hair care products to independent booth/chair renters. If the booth/chair renter will resell such product to her own customers, a resale certificate may be given so that sales tax is not due and a wholesale sale occurs.



RESALE CERTIFICATE

1.	Name of Seller:
2.	Name of Buyer/Business:
3.	Address of Buyer:
	Street City, State Zip Code
4.	Buyer's UBI/Revenue Registration Number:
5.	Buyer is in the business of:
6.	Types of items purchased for resale:
	The buyer certifies that it is purchasing the items listed on line 6 (please check appropriate box):
	for resale in the regular course of business without intervening use.
	for use as an ingredient or component part of a new article of tangible personal property to be produced for sale,
	as a chemical to be used in processing a new article of tangible personal property to be produced for sale, or
	for use as feed, seed, seedlings, fertilizer, or spray materials in its capacity as a farmer.
	The buyer acknowledges that it is solely responsible for purchasing within the categories listed on line 6. The buyer acknowledges that misuse of the resale privilege subjects the buyer to a penalty of 50 percent of the tax due , in addition to the tax, interest, and any other penalties imposed by law.
Pri	nt Name:
	Name of Person Authorized By the Buyer to Sign the Resale Certificate
Sig	Signature: Signature of Authorized Agent of the Buyer
EII	fective Date: through (Not To Exceed 4 Years)
Da	ite Signed:
	Seller must maintain a copy. <i>Please do not send to Department of Revenue</i> . Reference Rule and Statute (RCW 82.08.130 and WAC 458.20.102)

To inquire about the availability of this document in an alternate format for the visually impaired, please call (360) 753-3217. Teletype (TTY) users may call (800) 451-7985. You may also access tax information on our Internet home page at http://dor.wa.gov.

REV 27 0020 (09-04-97)

BUSINESS AND OCCUPATION (B&O) TAX (continued)

Service and Other Activities B&O Tax Classification

Income from performing personal and professional services and activities not otherwise classified in Chapter 82.04 RCW is subject to B&O tax under the service and other activities classification. Many of the services typically performed by beauty operators are taxable under the service and other activities classification.

What activities are taxable under service and other activities B&O tax?

Income derived from providing haircuts, coloring, permanents, manicures, massage therapy, booth/chair rental, etc., is taxable under the service and other activities classification.

City Business and Occupation Tax and Licenses

Many cities impose a tax on general business activities. Although commonly referred to as a B&O tax, the Department of Revenue does not administer local B&O taxes. That tax administration is left to each city or town that imposes a B&O tax. Local B&O tax classifications may or may not mirror Washington State's B&O tax applications, exemptions, deductions, and measures of tax. Consequently, you should contact each city or town in which you conduct business regarding their specific taxes.

Approximately 160 Washington cities impose licensing requirements. For those cities imposing a tax on general business activities, the licensing requirements are in addition to the tax. Licensing fees vary from city to city. Fees may be based on a flat rate, number of employees, type of business, or square footage of office or building space.

The Washington State Department of Licensing's Master License Service operates License Information Management System (LIMS), an on-line "licensing library" providing information on federal, state, county, and city licensing for easy reference. The Internet address is: http://www.wa.gov/dol/bpd/limsnet.htm.

COLLECTION OF SALES TAX

Washington's retail sales tax applies to sales of tangible personal property to consumers and charges for services defined as "sales at retail" or "retail sales." Thus, if you make a sale that is subject to B&O tax under the retailing classification, you must collect sales tax unless a specific exemption applies.

The following sales to consumers (retail sales) require collection of retail sales tax:

- ◆ Sales/cleaning and repairs of wigs, hairpieces, and extensions
- ◆ Sales of beauty/cosmetic products
- ◆ Sales of nutritional supplements
- ◆ Sales of combs, brushes, curling irons, hair dryers, etc.
- ◆ Charges for tanning
- ◆ Charges for steam or turkish baths (spas)
- ◆ Charges for tattoos

Beauty operators who make retail sales in Washington are responsible for collecting and remitting the state's retail sales tax. The tax applies to consumer purchases of retail goods and certain services. Depending on the location of sale, rates range from 7.0 to 8.8 percent.

Although buyers are subject to and must pay the sales tax when making retail purchases, sellers must collect and pay the tax to the Department of Revenue. Sellers are liable for the tax even if they do not collect it from the buyer.

Sales Tax Rates - Combined State and Local Sales Tax

Washington's retail sales tax is a combination of the state retail sales tax and the local retail sales tax. The Department distributes the local sales tax to local governments each month. Depending on the location of sale, Washington's sales tax rates range from 7.0 to 8.8 percent. The state's portion is 6.5 percent while local rates range from 0.5 to 2.3 percent.

Determining the location of sale

The location of sale determines the applicable sales tax rate. Generally, collect sales tax at the rate for your business location.

◆ Sales of tangible personal property. For those sales consisting solely of the sale of tangible personal property, the origin of the goods determines the location of sale.

For example, a client visits a salon and receives a hair cut. Before leaving the salon, the client purchases a bottle of hair spray. The sale occurs at the salon.

COLLECTION OF SALES TAX (continued)

◆ Sales of retail services. For sales of retail services, the place of sale is where the service is performed. Except for sales of tangible personal property, retail services generally include all activities defined as retail sales. For persons in the beauty industry, tanning and tattooing are specifically defined as retail sales.

Itemize Sales Tax

If you provide receipts to your customers for your sales and services, you must separately list the sales tax. Otherwise, the law conclusively presumes that you did not collect the sales tax and you will owe sales tax on the amount of the invoice. It is not sufficient to merely state the tax is included.

Clients visiting salons frequently purchase products at the same time they receive various services. For example, a client who receives a manicure may also buy a bottle of nail polish to use at home. The sales invoice must clearly identify the charge for professional services, the manicure, and the charge for the nail polish. Sales tax applies to the purchase of the polish but not the manicure. The sales tax for the nail polish must be separately identified on the invoice.

Retail Sales Tax Exemptions

Washington law provides some exemptions from the retail sales tax.

Sales tax exemptions and deductions with comparable B&O tax exemptions and deductions:

- ♦ Bad debts; and
- Returns and allowances.

Sales tax exemptions and deductions without comparable B&O tax exemptions or deductions:

Sales of tangible personal property (nonretail services) to nonresidents of Washington that are residents of:

Oregon, Montana, Alaska, Alberta, Delaware, New Hampshire, Virgin Islands, Guam, Yukon, Puerto Rico, and The Commonwealth of Northern Mariana Islands.

PAYMENT OF SALES/USE TAX ON CONSUMABLES

In addition to understanding when to collect Washington's retail sales tax, beauty operators must also understand when they owe use tax and deferred sales tax. The terms "sales tax," "use tax," and "deferred sales tax" are frequently used interchangeably. Although the rates are the same, the application of each tax differs according to the circumstances of sale. Beauty operators making purchases for use as a consumer without payment of Washington's retail sales tax must understand when it is necessary to report and pay use tax or deferred sales tax.

Each business owes sales tax or use tax on items used in their business (and not resold without intervening use). Items consumed (used by) salons on which either sales tax or use tax is due include (but is not limited to): equipment, furniture, supplies, magazine subscriptions, combs, brushes, curling irons, hair dryers, aprons, gloves, tissues, and cosmetic products applied onto the customer.

Sales Tax

You should pay sales tax when you purchase consumable goods and services. However, if you purchase goods from a private party that is not in business or you purchase goods from out-of-state vendors (by subscription, mail order, Internet, etc.), you may not be charged sales tax. **However, you will owe use tax on such goods used in Washington.**

Purchases of goods (and some limited services) for resale (without intervening use) are not subject to sales tax if a properly completed resale certificate is provided to the vendor. (See "Purchases for Dual Use section.")

Use Tax

Washington's use tax is a companion to the sales tax. The tax is due when goods are acquired **for use** (i.e., not for resale) in Washington without payment of the state's sales tax.

Use tax rates are the same as sales tax rates. Thus, rates range from 7.0 to 8.8 percent depending on the location. For local use tax purposes, the location of first use of the property in Washington determines which rate applies. A business reporting use tax as a consumer will generally use its location to determine which rate applies.

Purchases for Dual Use

Some businesses make bulk purchases of certain products where some of the product will be used or consumed by the business and the balance will be sold directly to the customer. Typically, the business does not know what portion of the product will be used as a consumer and what portion will be

PAYMENT OF SALES/USE TAX ON CONSUMABLES (continued)

resold. Thus, the business is often unsure whether to pay retail sales tax on the purchase or provide a resale certificate to the vendor, and how to reconcile the proper taxability.

When a business both consumes and sells products and is not able to determine at the time of purchase whether the product will be consumed or sold, the business should determine what is the *primary nature of the product*.

If the business primarily consumes the product in question, the business should not give a resale certificate to the vendor and should pay retail sales tax.

If the business primarily resells the product, the business may issue a resale certificate for the entire purchase.

Deferred Sales Tax Liability

When the business gives a resale certificate for all purchases and thereafter consumes some of the product purchased, the business must set up the value of the article used in his or her books and records and remit to the Department of Revenue the applicable *deferred sales tax*. Deferred sales tax is the tax the business would have paid on the product had it not been purchased using a resale certificate. The deferred sales tax liability should be reported under the use tax classification on the business's Combined Excise Tax Return.

Tax Paid at Source Deduction

When the business has paid tax on a purchased product, and subsequently resells some of the product, the business *must collect the retail sales* tax from its customer. When reporting these sales on the excise tax return, the business can claim a deduction on the Combined Excise Tax Return (page four, line 0130) for the taxable amount that the business paid.

Credit for Sales or Use Tax Paid in Another State

The amount of use tax legitimately due and paid to another state before the property was first used in Washington may be deducted from the amount of use tax due in Washington. You must have documentation of the tax paid in another state.

LITTER TAX

Litter tax is imposed on those industries whose products are reasonably related to the litter problem. The rate of the litter tax is .00015 (.015%) and it applies to sales made within this state of items falling into the above categories. It is imposed in addition to any other taxes.

The litter tax applies to sales of "toiletries," which is defined as all substances such as soap, powder, cologne, perfume, cosmetics, toothpaste, etc., used in connection with personal dressing or grooming. Therefore, report your sales of beauty products under the Litter Tax classification on line 28 of the Combined Excise Tax Return. This is in addition to reporting your sales of beauty products under the retailing B&O tax classification and retail sales tax (or under the wholesaling B&O tax classification in some cases).

QUICK TAX REFERENCE FOR BEAUTY SALONS

Most services performed by persons in the beauty industry are taxable as professional services. Those that are taxable as retail sales are treated so because the statute identifies those activities as retail sales. If you have a question about the tax treatment of an activity not listed, please contact the Department for further information.

Tips and Gratuities

Unsolicited tips and gratuities you receive from your customers are not subject to any state taxes; federal tax may apply to tips.

Service and Other Activities B&O Tax

Gross income from charges for the following activities is subject to B&O tax under the service and other activities classification (sales tax does not apply):

- ◆ Hair services, to include styling, cutting, washing, perming, coloring, tinting, waving, braiding (such as cornrows), etc.
- ◆ Massage provided by licensed massage therapists
- **♦** Manicures
- ◆ Pedicures
- ◆ Nail, acrylic, linen, silk, gel applying, maintaining, or removing
- ◆ Body hair removal
- ◆ Facials
- ◆ Cosmetic application
- ◆ Ear/body piercing
- ◆ Booth/chair rentals

Collecting Retail Sales Tax

Charges for services that are specifically defined as retail sales and sales of goods to consumers are subject to retail sales tax. Collect and remit sales tax on the following sales to consumers:

- ◆ Sales/cleaning and repairs of wigs, hairpieces, and extensions
- ◆ Sales of beauty/cosmetic products
- ◆ Sales of nutritional supplements
- ◆ Sales of combs, brushes, curling irons, hair dryers, etc.
- Charges for tanning, steam or turkish baths (spas)
- ◆ Charges for tattoos, including cosmetic tattoos

QUICK TAX REFERENCE FOR BEAUTY SALONS (continued)

Pay Tax on Consumables

A salon owes either sales tax or use tax on goods used/consumed in your business, such as:

- ◆ Use of beauty/cosmetic products applied onto your customers;
- ◆ Use of combs, brushes, curling irons, hair dryers, etc., in your business;
- ◆ Tanning equipment, chairs, sinks; and
- ◆ Aprons, gloves, tissues, towels, magazines, stylebooks, cleaning supplies, etc.

TAX EXERCISE

All-City Hair Salon provides hair, tanning, massage, and nail services. In addition to the two partners, they have an independent stylist that rents a booth/chair and provides hair services. The independent's customers pay that stylist directly. The booth renter pays a flat fee of \$250 a month. The salon has a nail technician and a masseuse that are employees. Tanning beds and spas are also available to the salon's customers.

The salon has a monthly reporting frequency. During the month of April 2001, salon revenues were as follows:

	<u>Salon</u>	<u>Independent</u>	Classification
Haircuts	\$5,500	\$1,200	Service
Colors/tints	3,000	400	Service
Permanents	1,000	100	Service
Sales of cosmetic products	3,000	200	Retail
Sales of hair dryers, curlers, brushes, etc.	1,700	500	Retail
Wholesale sales	750		Wholesale
Tanning	2,000		Retail
Spas/steam baths	2,500		Retail
Nail services	4,000		Service
Massages	2,200		Service
Tips	900	300	Exempt
Booth/chair rental	250		Service

Prepare the Combined Excise Tax Return for April 2001. All-City Hair Salon is located in Seattle. The four-digit location code is 1726 and the local tax rate is 8.8%. Also, prepare a tax return for the independent.

Report taxes as follows for the salon and the independent booth renter:

	<u>Salon</u>	<u>Independent</u>
Service and Other Activities B&O tax	\$15,950	\$1,700
Wholesaling B&O	750	
Retailing B&O	9,200	700
Retail Sales Tax	9,200	700
Location Code 1726	9,200	700
RTA	9,200	700
Litter Tax	3,000	200

APRIL 2001

04

COMBINED EXCISE TAX RETURN

01

ONLY Fill in Box if Amended/Supplemental Return Information is Attached

Sample Tay Return

•	Samp	16	Iaxi	7 C1	.uiii	N	IAME .	Jane D	oe	RE	GNO 602	000 xxx	
									City Hair		_0 NO		
								ADDRESS					
									Seattle WA 9	9100			
						C	HY, SI	ATE, ZIP_	Seattle WA 9	0100			
							$\supset F$	iling el	ectronically?	Only fill in this box	■ and To	tal Amount Owe	ed.
Addre	ss Changes?		business locatio	n [☐ mailing	address \square	both		Business closed	n? Date close	ed//	See note 5, pa	age 2.
													_
	e fill in the approp	riate bo	x and make addre	ess chan	nges to the ab			0-1		TATE BUSINESS			Х
Line No.	-	Tax Cla	ssification		Code	Column I Gross Amount			2 Deductions* from Pg. 3 & 4	Taxable Amount	Col. 4 t Rate		
1	Extracting, Extr	acting f	or Hire		16						.00484	4	
2	Slaughter, Break into Flour; Raw S	Proc, Pe eafood; \$	rish Meat-Whlse; N Soybean & Canola	Ifg Whea	at 30						.00138	8	
3			arter Freight Broke		28						.0027	5	
4		nts; Insu	rance Brokers C	commis	14						.00484	4	
5			g; Split or Proc Drie		21						.00138	8	
6			inting and Publis		10						.00484		1
7	Manufacturing				07						.00484	4	1
8	Royalties; Child	Care			80						.00484	4	
9	Wholesaling				03	750				750	.00484	4 4	
10	Warehousing; Ra	dio & TV	Broadcasting; Pub Contracting	olic Road	11						.00484	4	
11	Public or Nonpo				55						.01	5	
12	Cleanup of Radio	active W	aste for US Gov't;		83						.0047	1	
13	Service & Othe				04	15,950				15,950	.01	5 239	
14	Retailing of Inte	erstate 1	ransportation Ed	quip	19					.,	.00484	4	
15	Retailing				02	9,200				9,200	.0047	1 43	
	GPOSS AMOI	INITS E	OR RETAILING	VND	* Ded	uctions taken but no	ot itemiz	zed on pa	ges 3 and 4 will b	e disallowed. TOTA	L B&O TAX	286	
			ST BE THE SAM		→ ■	II STA	TE S	ALES	AND USE TA	XX			
16	Retail Sales (a	lso com	plete local tax se	ection II	II) 01	9,200				9,200	.06	5 598	
17	Use Tax (also	comple	te local tax section	on III)	05	.,			articles used by taxp no Washington sale		.06	5	
					**			OH WHICH	no washington sale	s tax rias been paid			<u> </u>
Ш	LOCAL CI	TY AI	ND/OR COU	JNTY	SALES A	AND USE TAX			TC	TAL STATE SALES	& USE TAX	598	
			applicable ra			Code 45		2 11	MAY 2001	DUE DA	TE: MAY	25, 2001	
i	Location Code		be the same as				_	S M		5% Pena	Ity is Due Aft	er May 25, 2001	
No.	1726	'	axable Amount		Local Rate 1.9	Tax Due City or C	0.	6 7 13 14	8 9 10 11 15 16 17 18	12 25 10% Pena 20% Pena	ity is Due Απ Ity is Due Aft	er July 2, 2001 er July 31, 2001	
18	1720		9,200		1.9	175		20 21		If the due date	falls on a wee	ekend or legal holida	
19 20								27 28	29 30 31			the next business da	•
21										if you had no business nailed, unless filed ele			2)
22										or money order payable			
	TOTAL		9,200		TOTAL	175				of Revenue. Do not ser	nd cash or co	oins.	
	TAXABLE (F					0.1.10	=		assistance, call (800) 647-7706.			
			pplicable rate be the same as			Code 46 ross Amount		Sign	ature				
Line	Location Code		alue of Articles		Local Rate	Tax Due City or Co) .	Ph.	()		Date		
No. 23								Line No.		Item		VIII TOTAL	S
24								29	Total All Tax Du	e from page 1		1,096	
25								30	Total All Tax Du	e from page 2			
тот	AL VALUE				TOTAL		7	31	Rental Car Tax	(attach Rental Car Tax A	ddendum)		
ine	ARTICLES Tax	_	-				=	32	Subtotal (add lin				
No.	Classification	Code	Taxable Amo	unt	Rate	Tax Due	_	33		e 2, section VII, total cre	edit)		
26	Region Transit Authority (RTA)	89	9,200		.004	37		34	,	ct line 33 from line 32)	Minimum		
27	King County	90			.005			35	Penalty★		Minimum \$5.00	1,096	
	Food & Bev Litter Tax	36	3 000		.00015	0	\dashv	36	Interest	JNT OWED (add lines	34 - 361	1,030	
10	LILLOI I dX	.on	.3 000	1	.00013	U		1	I U I AL AIVIU	in i ovved (aud illies	J-4 - JU/		

REV 40 2406 APR/01 (2-28-01)

★If you qualify, attach penalty waiver request and fill in box.

(see note 4, page 2)

IV LODGING TAXES

	TRANSIENT	RENTAL INCOM	E INFORMATION	(enter location o	ode	and income only)	Code	47
Line No.	Location Code	Income	Location Code	Income		Location Code	Income	
37								
38								

C	ONVENTION AN	ND TRADE CE	NTI	R TAX	Code 4	18
Line No.	Location Code	Taxable Amou	nt	Rate	Tax Due	
39						
40						
41						
	TOTAL CONVENT	TION & TRADE O	ENT	ER TAX		

	SPECIAL	HOTEL/MOTE	L TA	Χ	Code	70
Line No.	Location Code	Taxable Amount	t	Rate	Tax Due	
42						
43						
44						
	TOTAL	SPECIAL HOTEL/	MOTE	L TAX		

V STATE PUBLIC UTILITY TAX

			, 01/112102				
Line No.	Tax Classification	Code	Column I Gross Amount	Col. 2 Deductions* Totals from Pg. 4	Column 3** Taxable Amount	Col. 4 Rate	Column 5 Tax Due
45	Water Distribution	60				.05029	
46	Sewer Collection	61				.03852	
47	Power	49				.03873	
48	Gas Distribution; Telegraph	26				.03852	
49	Motor Transportation; Railroad; Railroad Car	08				.01926	
50	Urban Transportation; Vessels Under 65 ft	12				.00642	
51	Other Public Service Business	13				.01926	
** If t	axable amounts on lines 45-51 column 3 total	less tha	n \$2,000, no Public Utilit	y Tax is due. TOTAL	STATE PUBLIC UTIL	ITY TAX	

VI OTHER TAXES

Line No.		Code	Column I Gross Amount		Col. 2 Deductions Totals from Pg. 4		Column 3 Taxable Amoun	t	Col. 4 Rate	Column 5 Tax Due	
52	Tobacco Products	20							.7490		
53	Refuse Collection	64							.036		
54	Petroleum Tax	57	Temporarily	y N	ot Due - Fund Lim	it Re	eached		.005		
55	Hazardous Substance	65							.007		

* Deductions taken but not itemized on page 4 will be disallowed.

Line No.	Tax Classification	Code	ltem	Quantity Sold	Rate	Tax Due	
56	Solid Fuel Burning Device Fee	59	Number of Stoves, Fireplaces, & Solid Fuel Burning Devices:		\$30.00		
57	Syrup Tax	54	Number of Gallons:		\$1.00		
58	State Enhanced 911 Tax	93	Number of Taxable Switched Access Lines:		.20		
				TOTAL OTHER	RTAXES		

(add lines 52-58)

NOTE:

- 1. If you do not have deductions, do not return pages 3 and 4.
- 2. If you have deductions, complete and return pages 3 and 4.
- 3. LOCAL CITY AND/OR COUNTY SALES AND USE TAX. For your convenience, a copy of the Local City and/or County Sales and Use Tax supplemental form is provided in the "Business Tax Guide." If more space is required, you may make copies of this form or attach additional local tax information in the same format.
- 4. For more information about the penalty waiver criteria, please call Tax Express at (800) 334-8969, enter code 429.
- For more information about business closures, please call Tax Express at (800) 334-8969, enter code 430.
- 6. If you would like to file "No Business Activity" by telephone, please call our toll-free number (800) 647-7706 and do not mail return.
- 7. To inquire about the availability of this form in an alternate format for the visually impaired, please call (360) 753-3217. Teletype (TTY) users may call (800) 451-7985.
- 8. Need Help? If you need further information, please refer to the, "Business Tax Guide", or call the Department of Revenue office nearest you, or our toll-free number (800) 647-7706. You may also access our Internet home page at http://dor.wa.gov.

VII CREDITS

Line No.	Credit Classification	Credit I.D.	Amount
59	Multiple Activities Tax Credit (attach Schedule C)	800	
60	High Technology Credit (attach Research & Development Credit Affidavit)	830	
61	Manufacturing Software; Programming Rural Employment B&O Credit	860	
62	Help Desk Services B&O Credit	865	
63	Alternatives to Field Burning B&O Credit	875	
64	International Services Credit	855	
65	Small Business B&O Tax Credit (see table enclosed)	815	
66	Electric Utility Rural Economic Development Revolving Fund Public Utility Tax Credit	870	
67	Bad Debt Tax Credit (attach Schedule B)	801	
68	Hazardous Substance	805	
69	Other Credits (attach appropriate documents)	810	
	TOTAL CREDIT (transfer to page 1, lin	ie 33)	

REV 40 2406 APR/01 (2-28-01)

THIS FORM IS PRINTED ON RECYCLED PAPER

APRIL 2001 DEDUCTION DETAIL

- Deductions taken on the Combined Excise Tax Return, but not itemized on this form will be disallowed.
- Report deductions under the heading that corresponds to your reporting activity.
 Transfer the total amount of each deduction from this form to the corresponding tax classification on your return in the deduction column.

If Completing, Fill out Name, Registration Number and Attach to Combined Excise Tax Return.

Line 1 - Extracting, Extracting for Hire	I.D.	Amount
Bad Debts	1601	
Cash & Trade Discounts	1602	
Other (Explain):	1699	
	OTAL	
Line 2 - Slaughter, Break Processing	I.D.	Amount
Bad Debts	3001	74
Cash & Trade Discounts	3002	
Other (Explain):	3099	
	OTAL	
Line 3 - Travel Agent Com; Intl Charter	I.D.	Amount
Bad Debts	2801	Amount
Cash & Trade Discounts	2802	
Other (Explain):	2899	
	<u> </u>	
	DTAL	Ama a
Line 4 - Insurance Agents; Insurance	1.D.	Amount
Bad Debts Other (Evaluis):	1401	
Other (Explain):		
	OTAL	
Line 5 - Manufacturing Fresh Fruits and	I.D.	Amount
Bad Debts	2101	
Cash & Trade Discounts	2102	
Freight	2103	
Advances Reimbursements; Rtrns & Allowances		
Other (Explain):	2199	
TO	OTAL	
ine 6 - Processing for Hire; Printing and	I.D.	Amount
Bad Debts	1001	
Cash & Trade Discounts	1002	
Freight	1003	
Advances Reimbursements; Rtrns & Allowances	1007	
Other (Explain):	1099	
TO	OTAL	
Line 7 – Manufacturing	I.D.	Amount
Bad Debts	0701	
Cash & Trade Discounts	0702	
Freight	0703	
Advances Reimbursements; Rtrns & Allowances	0707	
Other (Explain):	0799	
TC	OTAL	
Line 8 - Povalties: Child Care	I.D.	Amount
Line o - Royaldes, Child Care	1 1	
Line 8 - Royalties; Child Care Bad Debts	8001	
	8001 8002	
Bad Debts	8002 8007	
and Debts Cash & Trade Discounts	8002	

Registration No		
Line 9 – Wholesaling	I.D.	Amount
Bad Debts	0301	
Cash & Trade Discounts	0302	
Interstate & Foreign Sales	0304	
Motor Vehicle Fuel Tax	0305	
Casual Sales; Accommodation Sales	0306	
Advances Reimbursements; Rtrns & Allowances	0307	
No Local Activity	0308	
Other (Explain):	0399	
T	OTAL	
Line 10 – Warehousing; Radio & TV	I.D.	Amount
Bad Debts	1101	7
Cash & Trade Discounts	1102	
Interstate & Foreign Sales	1104	
Advances Reimbursements; Rtrns & Allowances	1107	
Radio/TV Advertising	1109	
Other (Explain):	1199	
	OTAL	
Line 11 - Public or Nonprofit Hospitals	I.D.	Amount
Bad Debts	5501	
Cash & Trade Discounts	5502	
Advances Reimbursements; Rtrns & Allowances	5507	
Other (Explain):	5599	
T	OTAL	
Line 12 - Cleanup of Radioactive Waste	I.D.	Amount
Bad Debts	8301	
Cash & Trade Discounts	8302	
Interstate & Foreign Sales	8304	
Advances Reimbursements; Rtrns & Allowances	8307	
Other (Explain):	8399	
TO	DTAL	
Line 13 - Service & Other Activities	I.D.	Amount
Bad Debts	0401	
Cash & Trade Discounts	0402	
Interstate & Foreign Sales	0404	
Advances Reimbursements; Rtrns & Allowances	0407	
Gambling; Prize; Cash Pay-Outs	0410	
Certain Initiation Fees; Dues; Contributions	0411	
Interest on Certain Invest/Loan/Obligations	0412	
Artistic/Cultural Activities	0416	
Other (Explain):	0499	
	OTAL	
Line 14 - Retailing of Interstate Transport	I.D.	Amount
Bad Debts	1901	
Cash & Trade Discounts	1902	
Interstate & Foreign Sales	1904	
Advances Reimbursements; Rtrns & Allowances	1907	
Consignment Sales	1915	
Artistic/Cultural Activities	1916	
Other (Explain):	1999	
TO	OTAL	

REV 40 2406 APR/01 (2-28-01)

Line 15 – Retailing (B&O)	I.D.	Amount
Bad Debts	0201	
Cash & Trade Discounts	0202	
Interstate & Foreign Sales	0204	
Motor Vehicle Fuel Tax	0205	
Advances Reimbursements; Rtrns & Allowances	0207	
No Local Activity	0208	
Casual Sales; Accommodation Sales	0213	
Tax in Gross	0214	
Consignment Sales	0215	
Artistic/Cultural Activities	0216	
Presc. Drugs Sold by Pub. Oper/Nonprofit Hospitals	0217	
Other (Explain):	0299	
Т		



Not all deductions are allowable from both Retailing (B&O Tax) and Retail Sales Tax.



Line 16 - Retail Sales Tax	I.D.	Amount
Bad Debts	0101	
Cash & Trade Discounts	0102	
Interstate & Foreign Sales	0104	
Tax in Gross	0114	
Sales to U.S. Government	0118	
Motor Vehicle Fuel Sales	0119	
Prescription Drugs/Hearing Aids/Lenses/etc	0121	
Exempt Food Sales	0122	
Qualified Nonresident Sales	0123	
Trade-in Allowance	0124	
Newspapers	0125	
Certain Network Telephone Service	0126	
Sales to Indians with Delivery on the Reservation	0128	
Sales of Feed to Fish Farmers	0129	
Taxable Amount for Tax Paid at Source	0130	
Returns & Allowances	0131	
Sales to Nonprofit Artistic/Cultural Art Objects for Displays	0132	
Ride-Sharing Vans	0134	
Purebred Livestock for Breeding	0135	
Tax Deferral/Investment Certificate No	0136	
Sale of Manufacturing Mach/Equip; Install Labor	0156	
Other (Explain):	0199	
Т	OTAL	
Line 45 - Water Distribution	I.D.	Amount
Bad Debts	6001	
Cash & Trade Discounts	6002	
Interstate & Foreign Sales	6004	
Amounts Paid to Another for Services Jointly Provided	6039	
Amounts Received by Nonprofit Water Association	6040	
for Capital Projects Amounts Derived From Distribution of Water Through Irrigation Systems	6041	
Other (Explain):	6099	
	OTAL	
Line 46 - Sewer Collection	I.D.	Amount
Bad Debts	6101	
Cash & Trade Discounts	6102	
Amounts Paid to Another for Services Jointly Provided	6139	
Other (Explain):	6199	
Т	OTAL	

Line 47 – Power	I.D.	Amount
Bad Debts	4901	
Cash & Trade Discounts	4902	
Interstate & Foreign Sales	4904	
Amounts Paid to Another for Services Jointly Provided	4939	
Amounts Expend. to Improve Consumer Efficiency	4942	
Low Density/Wholesale Power Costs	4947	
Other (Explain):	4999	
1	OTAL	
Line 48 - Gas Distribution; Telegraph	I.D.	Amount
Bad Debts	2601	
Cash & Trade Discounts	2602	
Interstate & Foreign Sales	2604	
Amounts Paid to Another for Services Jointly Provided	2639	
Other (Explain):	2699	
	OTAL	
Line 49 - Motor Transportation; Railroad	I.D.	Amount
. ,		Amount
Bad Debts	0801	
Cash & Trade Discounts	0802	
Interstate & Foreign Sales	0804	
Amounts Paid to Another for Services Jointly Provided	0839	
Other (Explain):	0899	
	OTAL	
Line 50 - Urban Transportation; Vessels	I.D.	Amount
Bad Debts	1201	
Cash & Trade Discounts	1202	
Interstate & Foreign Sales	1204	
Amounts Paid to Another for Services Jointly Provided	1239	
Other (Explain):	1299	
Т	OTAL	
Line 51 - Other Public Service Business	I.D.	Amount
Bad Debts	1301	
Cash & Trade Discounts	1302	
Interstate & Foreign Sales	1304	
Amounts Paid to Another for Services Jointly Provided	1339	
Other (Explain):	1399	
	OTAL	
Line 52 - Tobacco Products	I.D.	Amount
Interstate & Foreign Sales	2004	7 unount
Sales to U.S. Government	2018	
Returned/Destroyed Goods	2043	
Other (Explain):	2099	
· · · ·		
	OTAL	
Line 53 - Refuse Collection	I.D.	Amount
Bad Debts	6401	
Sales to U.S. Government	6418	
Sales to Other Refuse/Solid Waste Collectors	6445	
Other (Explain):	6499	
	OTAL	
Line 54 - Petroleum Tax	I.D.	Amount
Petroleum Products Exported Out of State	5746	
Other (Explain):	5799	
7	OTAL	
Line 55 - Hazardous Substance	I.D.	Amount
Other (Explain):	6599	
	OTAL	

REV 40 2406 APR/01 (2-28-01)

RECORD KEEPING REQUIREMENTS

Beauty salons must keep complete and adequate records from which the Department of Revenue may determine any tax for which the salon is liable.

Time Limit:

The Department of Revenue requires that records be kept for the current year plus four years. In 2001, for example, records should be kept back to January 1, 1997. In 2002, records should be kept back to January 1, 1998.

Required Records:

- ◆ Federal income tax returns
- ◆ Washington Combined Excise Tax Returns

Suggested records:

- ◆ General and subsidiary ledgers
- ◆ Sales and/or cash receipts journals
- ◆ Sales invoices
- ◆ Purchase/cash disbursement journals
- ◆ Purchase invoices for assets and expense items
- ◆ Financial statements
- ◆ Resale certificate for wholesale sales
- ◆ Documentation for any exemption claimed or given and any deductions taken.

Reference:

WAC 458-20-254

DEPARTMENT SERVICES

The Department of Revenue offers many services to make reporting your taxes as convenient as possible. We conduct workshops, provide personal and telephone assistance, and produce a wide range of publications to make working with us simpler. Please contact us if you need help.

GENERAL SERVICES

Tax Express: You can get answers to the most common tax questions 24 hours a day, seven days a week by calling the Tax Express prerecorded information system. To access Tax Express, call 1-800-334-8969 from a touch-tone telephone. Then enter the three-digit code which corresponds to the topic that interests you. For a list of topics, dial code 500.

Fast Fax: The Department's Fast Fax allows you to select from 100+ forms, publications, and administrative rules and have them transmitted directly to your fax machine. To use the system, dial 1-800-647-7706 or (360) 486-2345.

Telephone and one-on-one assistance: Get answers to your tax questions, and assistance in registering your business and completing tax returns by calling or visiting your local Revenue office.

Toll-free telephone numbers: If you have questions or need assistance completing tax returns, you may call the Telephone Information Center at 1-800-647-7706. Teletype (TTY) users may call 1-800-451-7985.

Internet web site: Visit the Department's web site at http://dor.wa.gov and find publications, forms, the public records and unclaimed property databases, and much more.

Copies of publications, laws and rules: Please contact your local Revenue office, the Telephone Information Center, or visit our web site at http://dor.wa.gov.

Research statistics: For copies of research publications, data on tax collections, tax-related statistics on business activity by industry and geographical area, and other statistical information about the state's tax structure, contact the Research Division at (360) 570-6070.

New Business Outreach (NBO) Workshops: To sign up for Revenue's workshops covering business registration, reporting, tax laws and rules, and recordkeeping requirements, contact your local Revenue office.

Voluntary first-year audits: If you have been in business for at least six months and would like to arrange for a first-year audit to ensure correct reporting and avoid costly mistakes, contact your local Revenue office.

Speakers Bureau: To arrange for a Revenue presenter on topics of interest to your organization, contact the Speakers Bureau Coordinator at (360) 486-2111.

DEPARTMENT SERVICES (continued)

Taxpayer Advocate: For assistance in understanding and accessing your rights in working with the Department of Revenue, call the Taxpayer Advocate at (360) 486-2340.

Media queries: Newspaper, radio and television reporters with questions on Department of Revenue issues, please call the media specialist at (360) 486-2113.

SPECIFIC TAXES AND PROGRAMS

Brokered natural gas tax: Taxpayer Account Administration Division (360) 902-7063.

Business and occupation tax: Contact your local Revenue office or the Telephone Information Center, 1-800-647-7706.

Business and occupation tax credit for new employees: Taxpayer Account Administration Division (360) 902-7175.

Cigarette tax: Special Programs Division, Miscellaneous Tax Section (360) 664-0700.

Commercial fishing tax: Local Revenue office or the Telephone Information Center, 1-800-647-7706.

Corporate withdrawals or dissolutions: Audit Division (360) 570-5963.

Electronic Filing (ELF): Taxpayer Account Administration Division, 1-877-FILE-ELF (1-877-345-3353).

Electronic Funds Transfer program: Taxpayer Account Administration Division (360) 902-7170.

Enhanced food/fish tax: Taxpayer Account Administration Division (360) 902-7128.

Escheats: For information and assistance in administering estates with no heirs, contact the Special Programs Division, Miscellaneous Tax Section (360) 753-5547.

Estate tax: Special Programs Division, Miscellaneous Tax Section (360) 753-5547.

Excise tax refunds: Taxpayer Account Administration Division (360) 902-7151.

Excise tax status letters: Taxpayer Account Administration Division (360) 902-7145.

Forest excise tax: Special Programs Division, Forest Tax Section, 1-800-548-8829.

DEPARTMENT SERVICES (continued)

Hotel/motel special excise tax: Taxpayer Account Administration Division (360) 902-7063.

Leasehold excise tax: Special Programs Division, Miscellaneous Tax Section (360) 586-5190.

Oil spill response and administration tax: Taxpayer Account Administration Division (360) 902-7165.

Property tax education and advisory services:

- ◆ Seminars and training for county personnel (360) 570-5866.
- ◆ County Board of Equalization information and levy calculations (360) 570-5864.
- ◆ County revaluation (360) 570-5862.
- ◆ Taxing districts and code area boundaries and maps (360) 570-5894.

Property tax exemptions:

- ◆ Nonprofit organizations (360) 570-5871.
- ◆ Senior citizens/disabled homeowners exemption and deferral (360) 570-5867.
- ◆ Current use assessment for classified and designated forest land (360) 570-5865.

Property tax general information: To request copies of property tax publications or for other general information, call (360) 570-5900. For information regarding a specific property tax assessment, please contact your local county assessor.

Property tax vessel valuation: For information on watercraft valuation and boat personal property tax and valuation, call (360) 753-1520.

Public utility tax credit for contributions to an electric utility rural economic development revolving fund: Taxpayer Account Administration Division (360) 902-7144.

Real estate excise tax refunds: For information on refunds of the real estate excise tax, contact the Special Programs Division's Miscellaneous Tax Section at (360) 664-2201. For information on the real estate excise tax, please contact the county treasurer's office where the property is located.

Retainage fees: For release of retainage fees on completed public construction projects, call the Audit Division at (360) 570-5979.

Rule hearings: For information on proposed rule changes and Excise Tax Advisories, contact the Legislation and Policy Division at (360) 570-6119.

Sales tax deferrals: Special Programs Division, (360) 753-1191.

DEPARTMENT SERVICES (continued)

State and local retail sales tax: Local Revenue office or the Telephone Information Center at 1-800-647-7706.

Tax appeal questions: Appeals Division (360) 570-6140.

Unclaimed property: For information on abandoned wages, stock dividends and deposits, please contact the Special Programs Division's Miscellaneous Tax Section at 1-800-435-2429.

Use tax: Local Revenue office or the Telephone Information Center at 1-800-647-7706.

OTHER AGENCIES TO CONTACT

When you completed a Master Application, you may have registered your business with the departments of Revenue, Licensing, Labor and Industries, Employment Security, and the Office of the Secretary of State. Several federal, state, and local agencies have specific licensing and reporting requirements which may apply to your business. If you need more information, please contact the appropriate agency listed below.

Licensing

Certain business activities require special registration or agency authorization. These include selling liquor, cigarettes, and lottery tickets. The Master Application contains general information on special requirements and how to obtain them. You can receive information about the licenses you may need for your business from the Department of Licensing. You may also order a customized licensing packet. The packet includes information on licensing requirements, referrals to related federal, state, and local agencies, application forms tailored to your business type, and the booklet *Operating a Business in Washington State*. The Department of Licensing also registers trade names for sole proprietorships and general partnerships.

Business and Professions Department of Licensing PO Box 48001 Olympia WA 98504-8001 (360) 664-1400 http://www.wa.gov/dol

Labor and Industries

If you employ one or more persons, you must apply for industrial insurance coverage with the Washington State Department of Labor and Industries. Industrial insurance is not required for business owners, but those who want it can complete an application for employer coverage. To apply for industrial insurance or request more information, please look for the nearest Labor and Industries location in the state government listings of your telephone book.

Employer Services
Department of Labor and Industries
PO Box 44140
Olympia WA 98504-4140
(360) 902-4817
http://www.wa.gov/lni

OTHER AGENCIES TO CONTACT (continued)

Employment Security

If you have any employees, you must also apply for unemployment insurance coverage with the Washington State Department of Employment Security. For the office nearest you, refer to the state government listings in your telephone book.

Status Unit
Department of Employment Security
PO Box 9046
Olympia WA 98507-9046
(360) 902-9360
http://www.wa.gov/esd

Secretary of State

Contact the Secretary of State's office to file Articles of Incorporation or a Certificate of Limited Partnership if your business has either type of ownership. The Secretary of State also registers trademarks, as well as trade names for corporations and limited partnerships.

Corporations Division Secretary of State PO Box 40234 Olympia WA 98504-0234 (360) 753-7115 http://www.secstate.wa.gov

Internal Revenue Service (IRS)

If you pay employment taxes, such as industrial and unemployment insurance, you need to have a Federal Employer Identification Number (FEIN). In some special cases, businesses without employees may be required to obtain a FEIN. The Internal Revenue Service also offers workshops and other taxpayer education services.

IRS contacts:

Business Tax Kit	(800) 829-3676
Information	(800) 829-1040
Forms	(800) 829-3676
Fax-on-demand	(703) 487-4160
Teletax	(800) 829-4477

http://www.irs.ustreas.gov

OTHER AGENCIES TO CONTACT (continued)

City and County Taxing Offices

If your city or county has business taxes and you are located within the city limits, you will need to register with the city taxing authority, such as the city auditor. Businesses located outside city limits should register with the county taxing authority, such as the county clerk's office. Also, remember to contact your county assessor as soon as your business opens. Businesses are required to report personal property — assets used in the operation of a business — to the assessor. Personal property includes furniture, office equipment, machines, and supplies used in the course of doing business. Check your local telephone directory for the location of these offices.

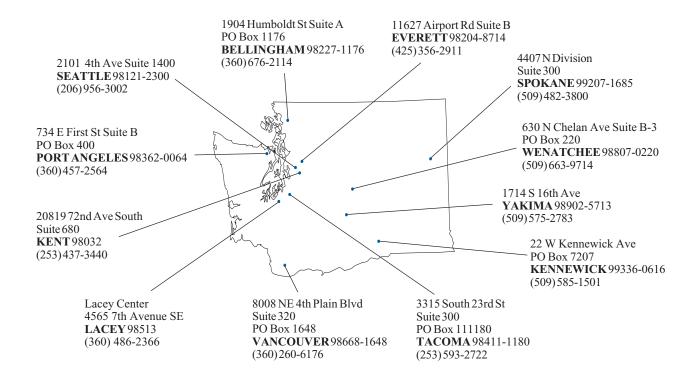
INDEX

Subject	Page
Body care products	6
Booth/Chair Renter	
Business and occupation (B&O) tax	6
Combined Excise Tax Return	
Consumer	6, 7
Deferred sales tax	
Employees	
Health care products	6
Hair care products	6
Resale certificate	8
Retailing B&O tax classification	6
Retail sales tax	6, 10
Selling price	6
Service and other activities B&O tax classification	
Tanning services	6
Tattooing service	6
Use tax	
Wholesaling B&O tax classification	7
Wigs	6

Department of Revenue Taxpayer Assistance

1-800-647-7706

FIELD OFFICE LOCATIONS





To inquire about the availability of this document in an alternate format for the visually impaired, please call (360) 486-2342. Teletype (TTY) users please call 1-800-451-7985.

